



What is Peppol and Why is it Spreading Around the World?



Agenda

- What is Peppol?
- OpenPeppol Organization
- How does Peppol work?
- How to connect to Peppol?
- Global growth and value propositions
- Moving towards international interoperability
- Recent developments in USA, Australia & Japan
- Q & A

Speakers



Moderator:
Osman Bengür Dönmez
Account Manager

Osman Bengür Dönmez is an Account Manager, responsible for international account management, focused on conducting SAP projects all around the world.



Andre Hoddevik
OpenPEPPOL Secretary General/Chair -
Norwegian Agency for Public and
Financial Management

His specialties are use of electronic means in public procurement processes. Administration of complex projects with multiple stakeholders.



Ridvan Yigit
SNI Partner & CCO

In addition to his expertise and international knowledge in tax technology and technical knowledge on SAP and other ERP softwares, he provides consultancy to global companies on issues such as e-invoice, e-dispatch, e-ledger, VAT reporting.



Peppol

The future is open

SNI Webinar
2 March 2021

André Hoddevik

Secretary General, OpenPeppol
Head of Department, Norwegian
Agency for Public and Financial
Management

www.peppol.eu

Peppol is owned by OpenPeppol AISBL

About OpenPeppol and Peppol

OpenPeppol is who we are

OpenPeppol was established in 2012 following a large-scale pilot co-funded by the European Commission and a consortium of 18 government entities to enable eInvoicing and cross-border public procurement. We are a not-for-profit, democratic, member-led international association, consisting of more than 450 public and private sector members from 39 countries

Peppol is what we do

We integrate business processes by standardising the way information is structured and exchanged. **Peppol** is the name of the Network and Business Interoperability Specifications that we provide, as part of the comprehensive Peppol Interoperability Framework, which includes legal agreements, governance and compliance measures

Peppol stakeholders and service domains

Peppol stakeholders

- End Users who send and receive business transactions
- Service Providers who enable the exchange of business transactions
- Peppol Authorities government bodies that drive Peppol adoption

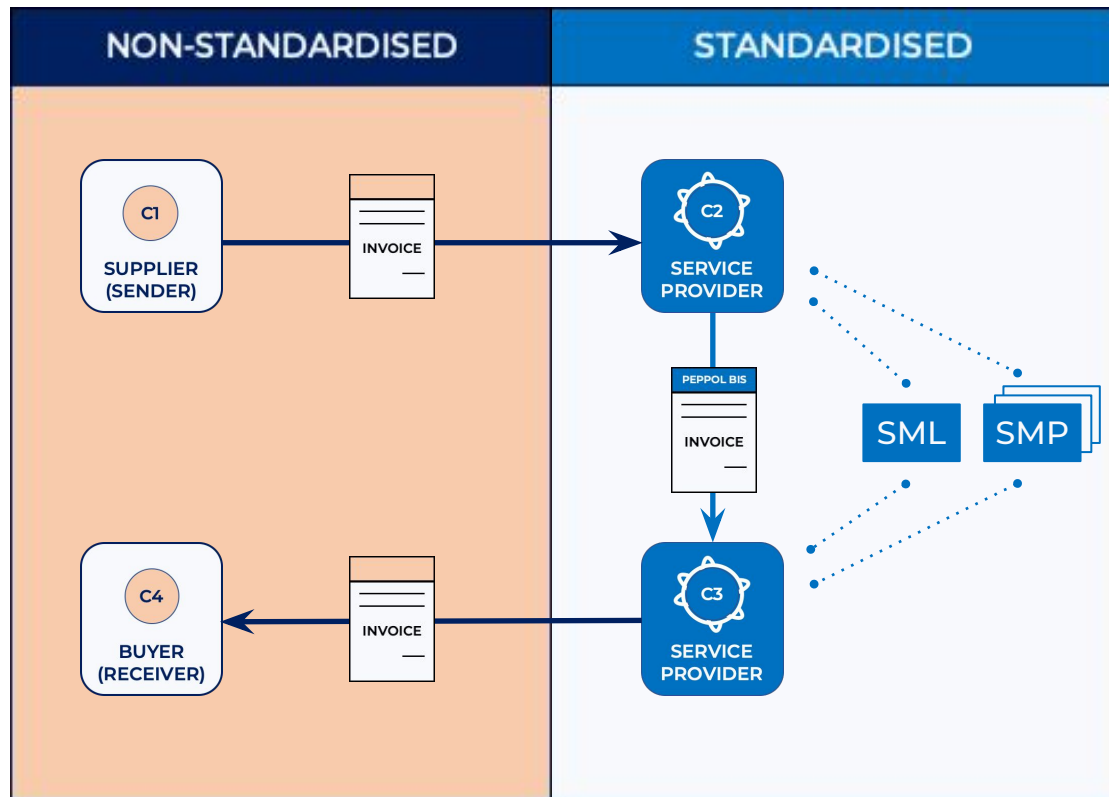
Current Peppol service domains in production

- Peppol Network
- Post-award procurement
- Pre-award procurement

Future Peppol service domains in development

- Logistics
- Continuous Transaction Controls

Peppol Network (4-corner model)



Providing interoperability using **Peppol BIS** (based on ISO/IEC 19845 Universal Business Language (UBL) standards and the Peppol Network for the **real-time** and **secure exchange** of business documents

Peppol provides a **ready-to-use, scalable**, both **domestic and cross border**, four-corner model, utilising a market of private sector service providers that are connected to sending and receiving organisations.

Key to the model is a central address registry providing **dynamic discovery of participants** (SML), supported by centralised or distributed local capability look-up services (SMP)

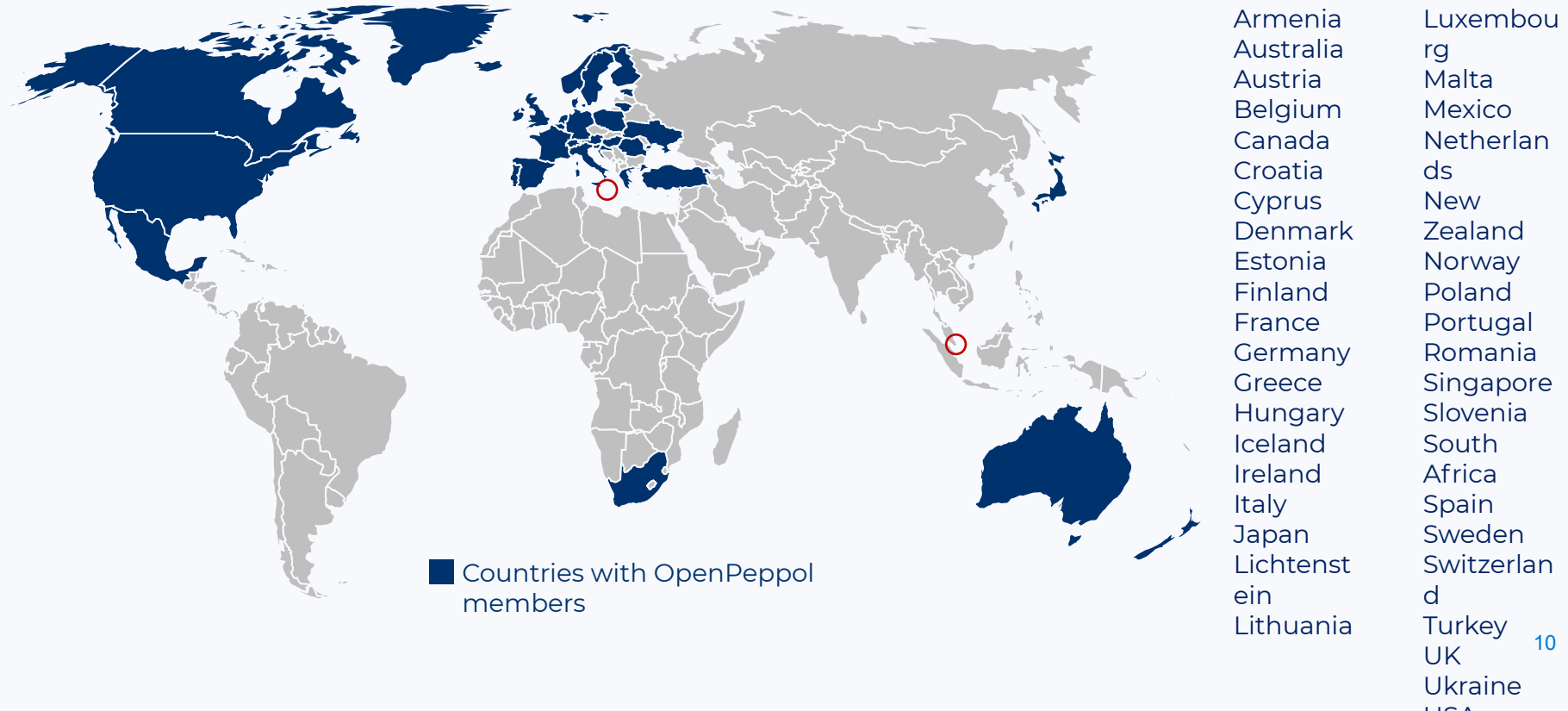
Strengths/advantages of Peppol

- Open four-corner model
 - low barriers to entry for Service Providers and End Users
 - open market of Service Providers providing choice without lock-in
 - low cost, with no 'roaming' charges between Service Providers
- Facilitates interoperability within and between national jurisdictions
- Enables business efficiency
- The Peppol Interoperability Framework
 - Governance Framework consisting of agreements, operational procedures, internal regulations and statutes
 - Architectural Framework consisting of Network and Business Interoperability Specifications as well as service level and Peppol Authority specific requirements
- Provides an ever increasing range of business documents beyond eInvoice

Peppol adoption and membership

Peppol adoption	Peppol adoption		
Peppol adoption is driven by Peppol-certified service providers and governments	Countries with Peppol activity		39
	Active end users (businesses)		> 400.000
	Business transaction exchanged in last year		> 150 million
Peppol members	Peppol members as at 01 March 2021		
Peppol members are located in Europe, North America, South America, Africa, Asia and Oceania	Members	457	in 39 countries
	Peppol-certified Service Providers	310	in 33 countries
	Peppol Authorities	15	in 3 continents

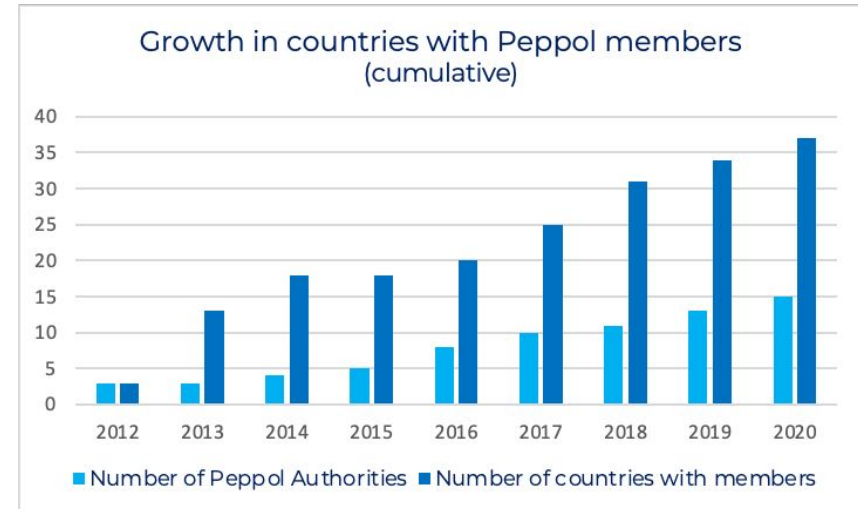
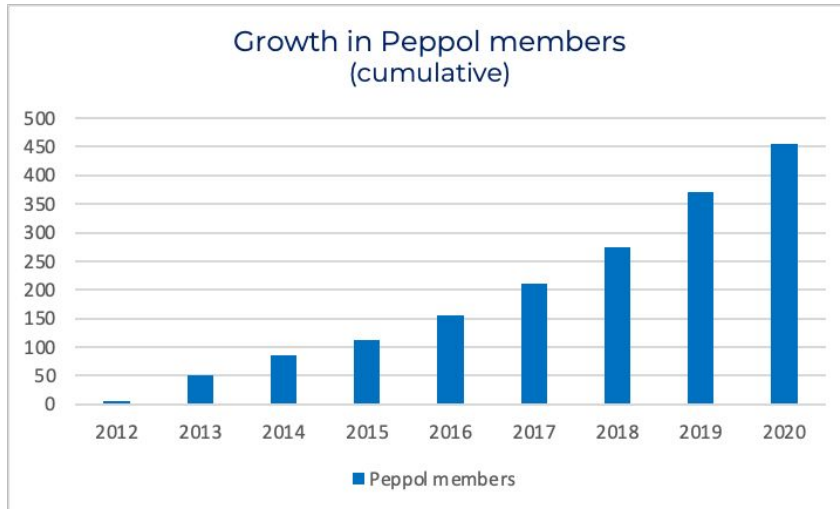
Countries with OpenPeppol members



Peppol Authority members

1. Australia Australian Taxation Office
2. Belgium Federal Public Service Policy and Support
3. Denmark Danish Business Authority
4. Germany Coordination Office for IT Standards (KoSIT) – Free Hanseatic City of Bremen
5. Greece General Secretariat of Information Systems
6. Iceland Financial Management Authority
7. Ireland Department of Public Expenditure and Reform
8. Italy Agency for Digital Italy
9. Netherlands Ministry of the Interior and Kingdom Relations
10. New Zealand Ministry of Business Innovation and Employment
11. Norway Norwegian Agency for Public and Financial Management
12. Poland Ministry of Economic Development
13. Singapore Info-communications Media Development Authority
14. Sweden Agency for Digital Government
15. UK Department of Health and Social Care

Growth in Peppol



Strengthening adoption of Peppol - Europe

- Italy accepts the Peppol invoice format to the national SdI eInvoicing platform
- Italy has mandated the Peppol order format in healthcare, with real-time activity reporting by AGID at <https://peppol-ap.agid.gov.it/notier/pub/risultatiAp.html>
- France accepts Peppol invoice format to Chorus-Pro, CTC initiative to be implemented 2023-2025
- Peppol adoption in Germany is being strongly driven by the November 2020 deadline for mandatory eInvoicing to public bodies, upcoming initiative on ordering
- Mandate for Peppol BIS Billing established in Norway, Sweden, Denmark
- Mandate for Peppol Order established in Sweden, expected in Denmark and Norway
- Croatia has mandated the Peppol eInvoice format
- Ukraine and Poland exchanged their first Peppol messages under the EU4 Digital eInvoicing pilot

Increasing adoption of Peppol – beyond Europe

- Peppol Authorities established in Singapore, Australia and New Zealand
- Canada now an Observer member of OpenPeppol
- US Business Payments Coalition – work ongoing to establish a US framework for eInvoicing
- Japan announced intention to adopt Peppol as basis of Japanese standard, mandatory eInvoicing expected from 2023
- Australia announced mandatory Peppol based eInvoicing for government from 2023
- Saudi Arabia is requiring use of Peppol BIS Billing as basis for tax reporting, expected from 2023
- Ongoing dialogue with several Asian countries

Key developments to support global adoption

- Peppol International invoice
 - enables cross-border interoperability outside Europe
 - possibility to accommodate national regimes for indirect taxation/VAT
 - in development, based on Peppol BIS Billing 3.0
- Peppol Continuous Transaction Controls (CTC)
 - supporting delegated clearance and/or indirect tax reporting models
 - in development, entering Proof of Concept phase
 - building on the Peppol specifications and network
- National use of the Peppol Network
- Logistics messaging

Find out more

- eMail info@peppol.eu
- website www.peppol.eu
- any questions?



About SNI



Founded in
2006



~100
employees



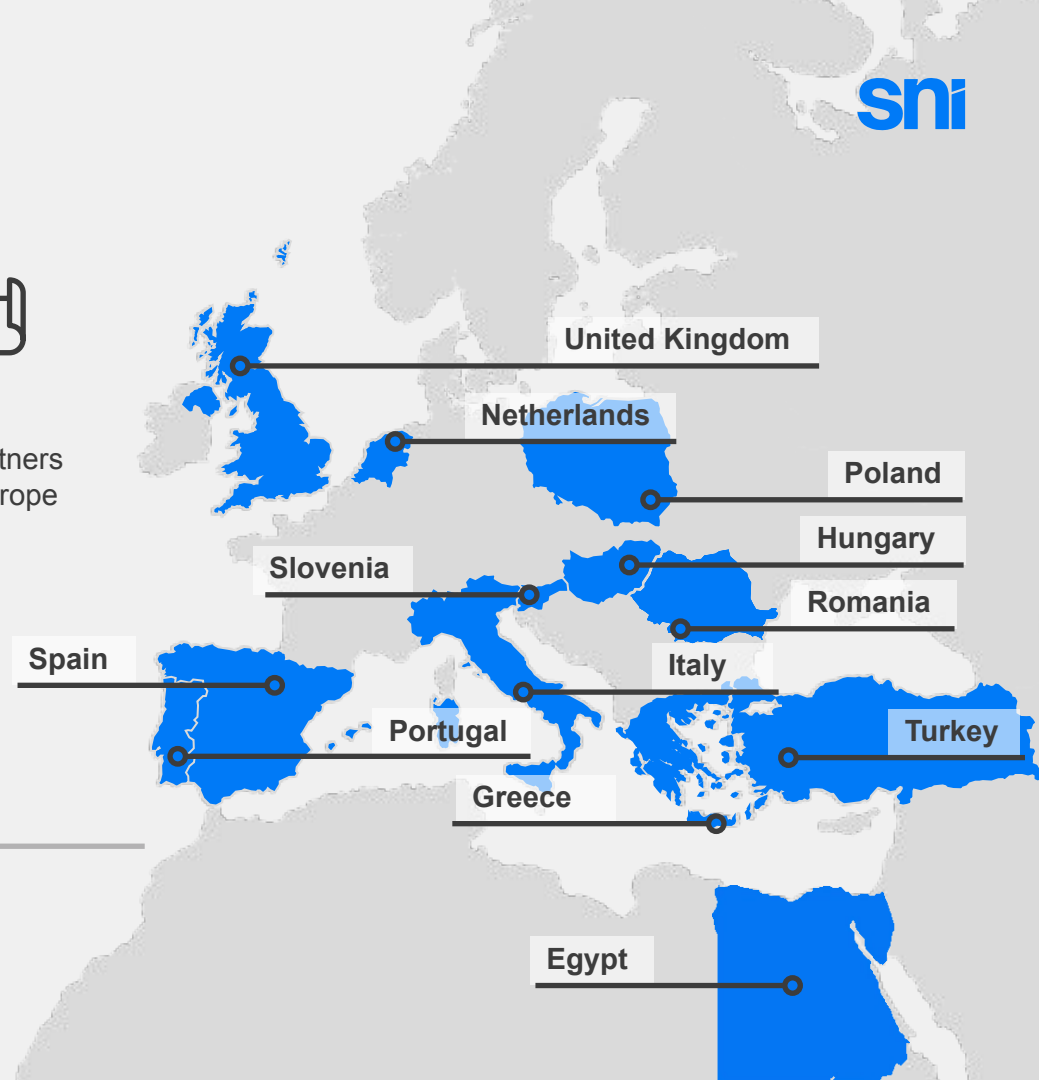
12
offices/partners
across Europe



30+
country
solutions



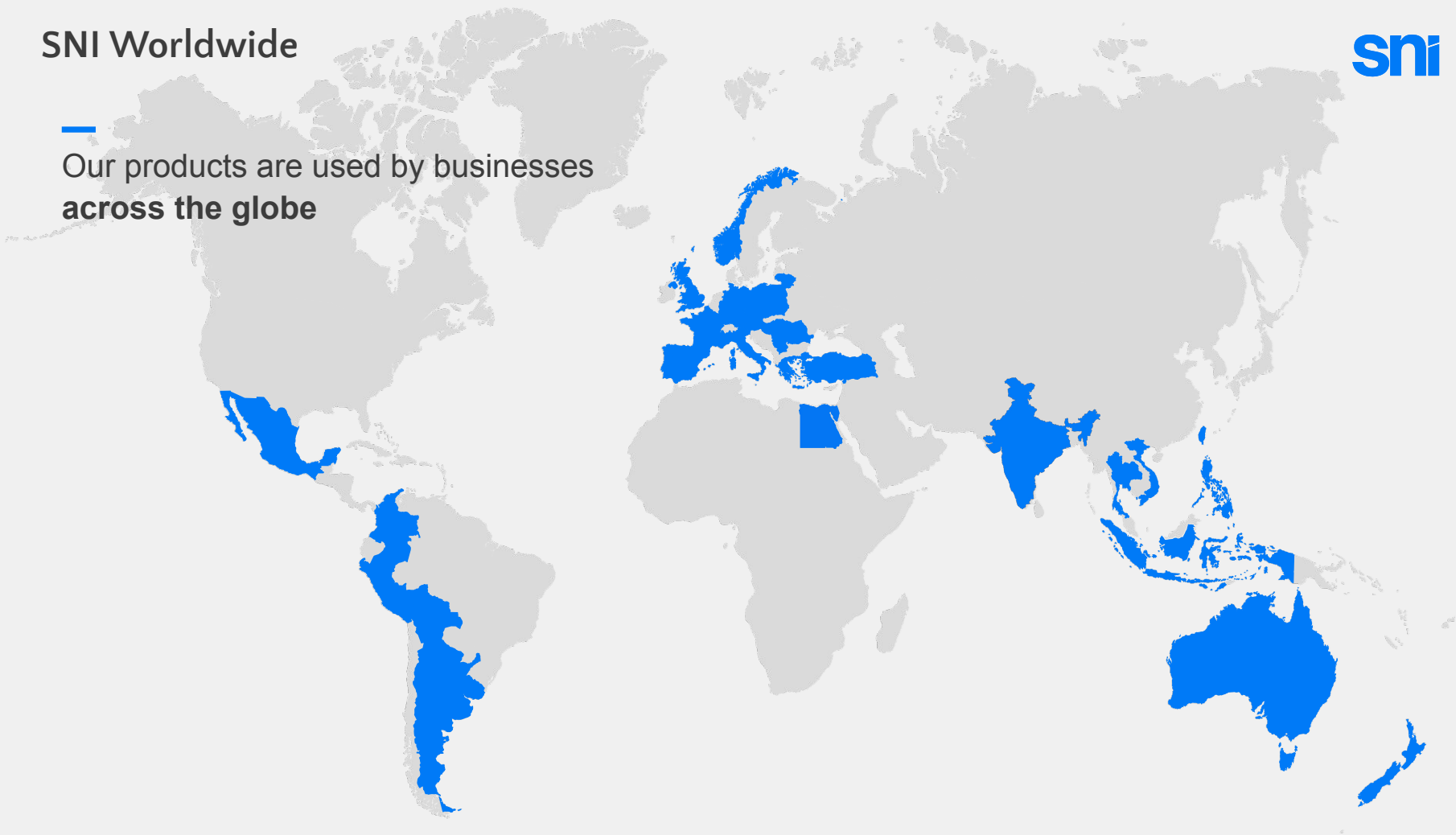
500+
clients
(75% multinationals)



SNI Worldwide



Our products are used by businesses
across the globe





sni



sn

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