



## **Navigating Germany's B2B E-Invoicing Mandate: What B2B Companies Need to Know to Stay Compliant**

*Discover essential information about the process!*



# Speakers



**Serra Emekli**  
Account Specialist, SNI

---

Serra Emekli is an Account Specialist. She is responsible for international account management, focused on conducting SAP projects all around the world.



**Cansu Gölpınar**  
Regulatory Affairs Associate, SNI

---

Cansu Gölpınar is a Regulatory Affairs Associate. She is diligently following the regulatory updates all around the world and working closely with the Business and Development teams as well as the Sales team.

# Agenda



Introduction to SNI

Legal Background of Germany's B2B E-Invoicing Regulation

Key Deadlines and Scope for Compliance

Technical Specifications

Currently How B2B Transactions are Made

How can SNI Help You?

# About SNI



Founded in  
**2006**



**~150**  
employees



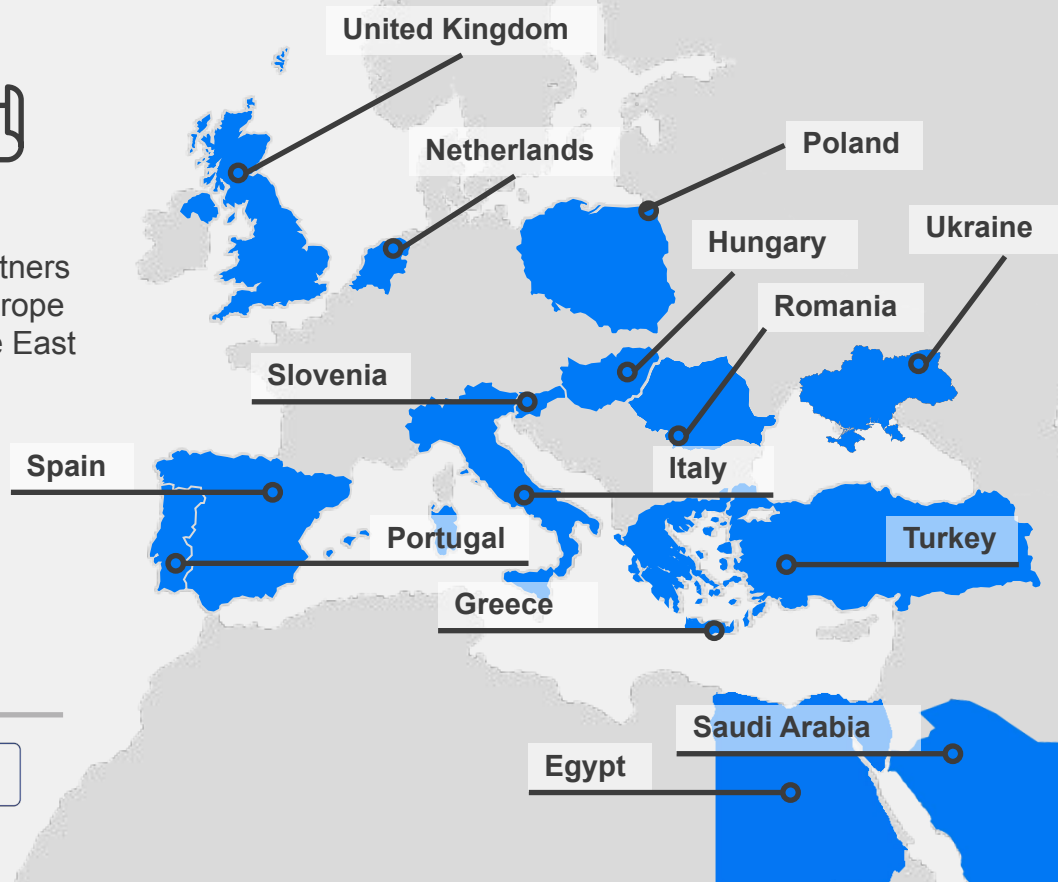
**12**  
offices/partners  
across Europe  
and Middle East



**30+**  
country  
solutions

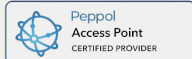


**1000+**  
clients  
(85% *multinationals*)



**500**

Technology Fast 500  
2016 EMEA



## SNI Worldwide



—  
Our products are used by businesses  
**across the globe**



# Our Clients





## Legal Background of Germany's B2B E-Invoicing Regulation



- Growth Opportunities Act (WachstumschancengesteZ)
- Approved by the Bundesrat on March 22,2024
- Goal is to strengthen the German economy
- Serves as preparation for the planned EU reform VIDA
- Legal base of mandatory B2B e-invoicing





## Key Deadlines and Scope for Compliance



# Key Points of the e-Invoicing Mandate



- Who is obliged?
  - Entrepreneurs who have their registered office or place of management in Germany
  - Businesses that have a fixed establishment in Germany involved in the transaction (or, if they do not have a registered office, their domicile or habitual residence is in Germany).
- What is the scope?
  - Only domestic invoices.
  - No coverage is planned for foreign receivers, cross-border or EU invoices.

# Implementation Timeline



- 1 January 2025**    ⇒    Companies required to accept e-invoices.
  - 1 January 2027**    ⇒    Large companies must send e-invoices. (Turnover > €800,000)
  - 1 January 2028**    ⇒    All companies must be able to send and receive e-invoices.
- 
- All remaining businesses can no longer issue invoices on paper or in unstructured electronic formats. Not even with the buyer's consent; EDI e-invoices not compliant with EN16931 will no longer be allowed.



**Technical Specifications**



Three standard formats have been defined for electronic invoices:

### **X-Rechnung, ZUGFeRD and Factur-X**

- X-Rechnung is a pure XML format and has already been known in the B2G environment for a few years.
- ZUGFeRD, on the other hand, is a hybrid format (PDF A/3) . Here, a human-readable and interpretable PDF invoice is embedded in a machine-readable XML file. (CII syntax)
- Factur-X is a Franco-German standard for hybrid e-invoice. It is the same standard as ZUGFeRD.



**Currently How B2B Transactions are Made**



## Current Situation in Germany

- No central platform/ transmission technology.
- The sender and receiver must agree on the communication channel. The law is silent on this issue.
- Any transmission channel or format is acceptable.
- It is likely that email will be the most popular form of invoice exchange.



sni

How can SNI help you?



# Inbound e-Invoice

SNI Solution

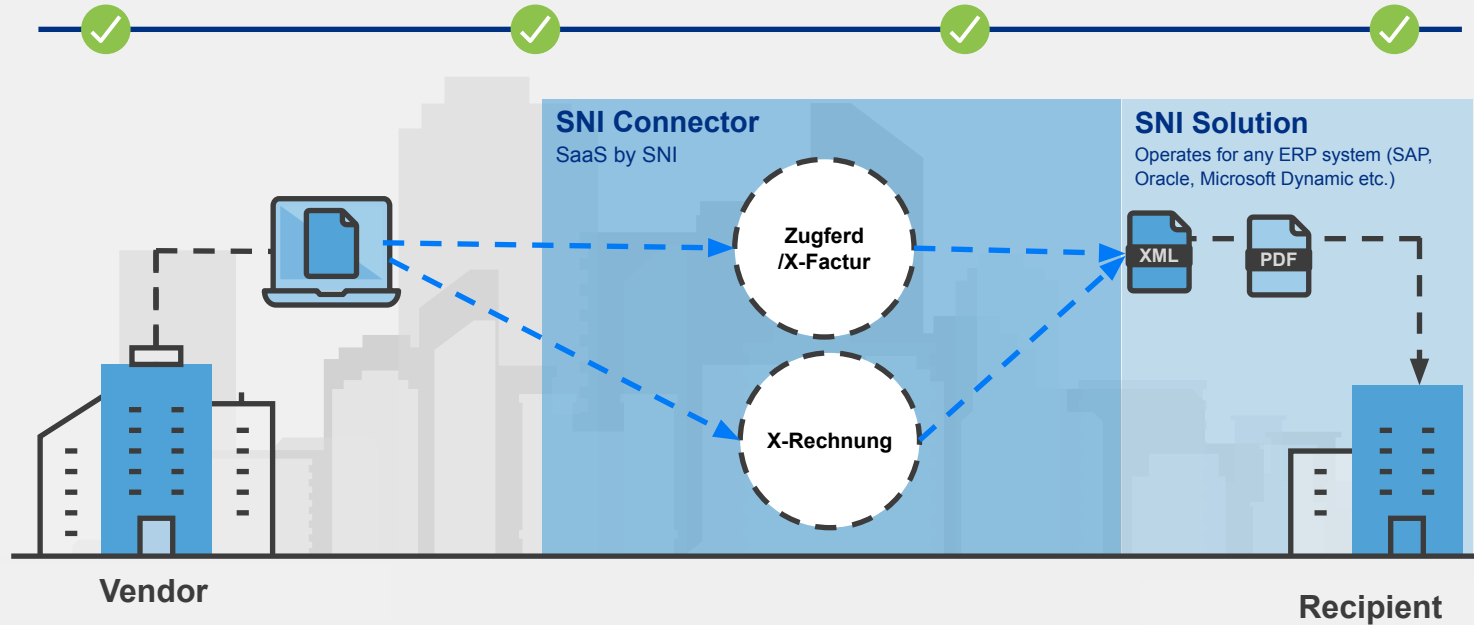


Supplier send the invoice via email

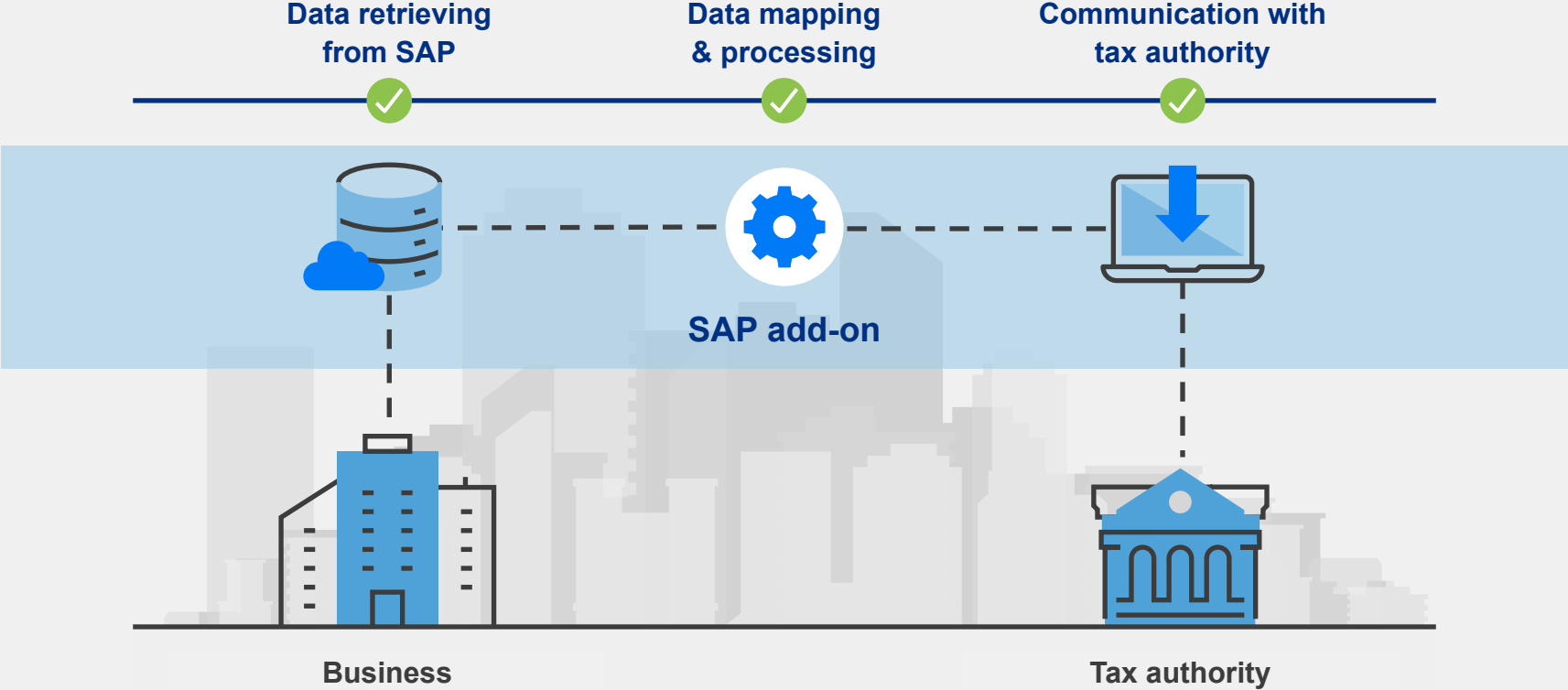
Receive invoices with requested communication channel

Convert into required format

Recipient view/store in their ERP system



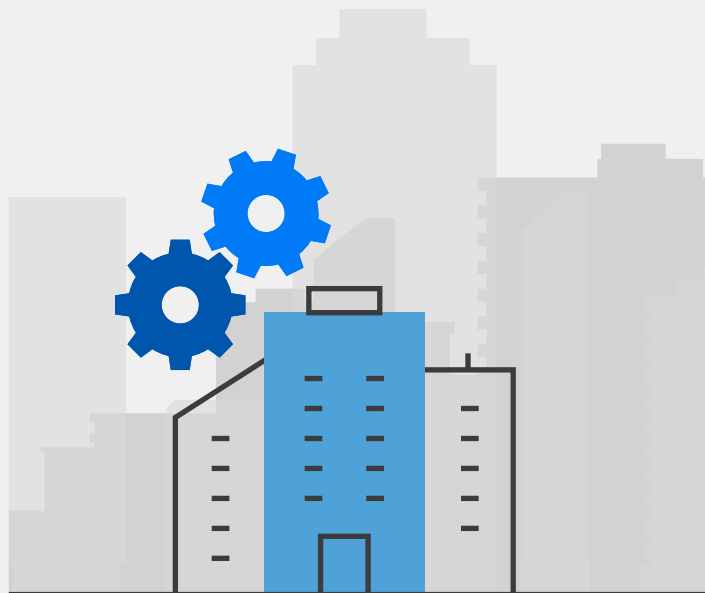
# An end to end solution



# SAP users



Easy integration into your existing systems and infrastructure



## Simple

Fast integration without installing SAP OSS notes



## Efficient

Cost-effective implementation without employing an external consultant



## Accessible

No version upgrade required

\*SNI add-ons support ECC 4.7 and Higher R3 Versions  
\*SNI SAP add-ons run on SAP R3 and S4



## Reliable

All SNI add-ons are **SAP® Certified**  
Powered by SAP NetWeaver®



# Cycle of Benefits



Ongoing **support**



Initial  
**implementation, training  
& documentation**



**Maintenance &  
regulatory updates**



**Liaising with tax  
authorities to keep  
you informed**



SNI provide continuous support for a **long term relationship**

# Worldwide Solutions



## SAF-T & VAT Reporting

Austria SAF-T  
France FEC  
Hungary RFHUAUDIT  
Lithuania SAF-T  
Luxembourg FAIA  
Norway SAF-T  
Poland JPK VDEK  
Portugal SAF-T  
Romania SAF-T  
Turkey e-Ledger  
UK Making Tax Digital

## e-Invoicing

AP Automation (SAP Add On)  
Belgium e-Invoice  
Chile e-Invoice  
Egypt e-Invoicing  
Egypt e-Receipt  
France e-Invoice  
Germany ZUGFeRD  
Germany X-Rechnung  
Vietnam e-Invoice  
Indonesia e-Faktur  
Israel e-Invoice  
Italy FatturaPA  
Japan e-Invoice  
Kazakhstan e-Invoice  
Kazakhstan e-Waybill

Malaysia e-Invois  
Mexico e-Invoice  
Peru e-Invoice  
Poland e-Faktur  
Romania e-Factura  
Romania e-Transport  
Saudi Arabia e-Invoice  
Serbia e-Faktura  
South Korea e-Invoice  
Thailand e-Invoice  
Turkey e-Invoice  
Turkey e-Waybill

## Invoice Reporting

Greece myDATA  
Hungary RTIR  
Spain SII  
Turkey e-Archive

## Other Services

Egypt e-Signature  
GEKAP  
Poland Whitelist  
Portugal QR & ATCUD Code  
Tax Determination  
Turkey e-Accounting Receipt  
Turkey e-Note of Expenses  
Turkey e-Producer Receipt  
Turkey e-Reconciliation  
VAT Number Validation  
VIES

# Solutions & Roadmap



-  August Malaysia B2B e-Invoice, Mandatory
-  July Denmark Accounting Report, Mandatory
-  July Romania e-Transport, Mandatory
-  July Denmark Digital Bookkeeping Act, (Mandatory)
-  Greece e-Delivery, Mandatory



-  Spain B2B e-Invoice, Mandatory (TBC)
-  Estonia B2B e-Invoice, Mandatory (TBC)
-  Oman B2B e-Invoice, Mandatory (TBC)
-  Slovakia B2G e-Invoice, Mandatory (TBC)
-  UAE e-Invoice, Pilot (TBC)

Q3-Q4 2024

Q1-Q2 2025

Q3-Q4 2025

2026-2027

-  January Ukraine SAF-T, Mandatory
-  United States e-Invoice, Pilot
-  Latvia B2G e-Invoice, Mandatory
-  January Germany B2B e-Invoice, Mandatory (Receiving)
-  January Israel B2B e-Invoice, Mandatory
-  China B2B e-Invoice, Mandatory
-  January Romania B2C e-Invoice, Mandatory
-  January Portugal SAF-T Accounting, Mandatory

-  France B2B e-Invoice, Mandatory
-  Slovenia B2B e-Invoice, Mandatory (TBC)
-  Denmark B2B e-Invoice, Mandatory
-  Belgium B2B e-Invoice, Mandatory
-  Poland B2B e-Invoice, Mandatory
-  Germany B2B e-Invoice, Mandatory
-  Latvia B2B e-Invoice, Mandatory

sni





sni

# Thank you



+90 212 909 1664



[snitechnology.net](https://snitechnology.net)



[snitechnology](https://www.linkedin.com/company/snitechnology)



[contact@snitechnology.net](mailto:contact@snitechnology.net)