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WEBINAR
SERIES



E-Invoicing Spotlight

Monthly Insights from
around the World



Poland & Belgium: Navigating the New Era of Mandatory B2B e-Invoicing



Speakers



Serra Emekli
Assistant Account Manager,
SNI

Serra Emekli is an Assistant Account Manager. She is responsible for international account management, focused on conducting SAP projects all around the world.



Evşen Güleç
Regulatory Affairs Associate, SNI

Evşen Güleç is a Regulatory Affairs Associate. She is diligently following the regulatory updates around the world and working closely with the Business and Development teams as well as the Sales team.

Agenda



Introduction to SNI

Updates in Poland: Poland's B2B e-Invoicing, KSeF Implementation, How KSeF Works

Updates in Belgium: Belgium's B2B e-Invoicing, Scope & Implementation, Peppol & HERMES

How can SNI Help You?

Q&A

About SNI



Founded in
2006



~100
employees



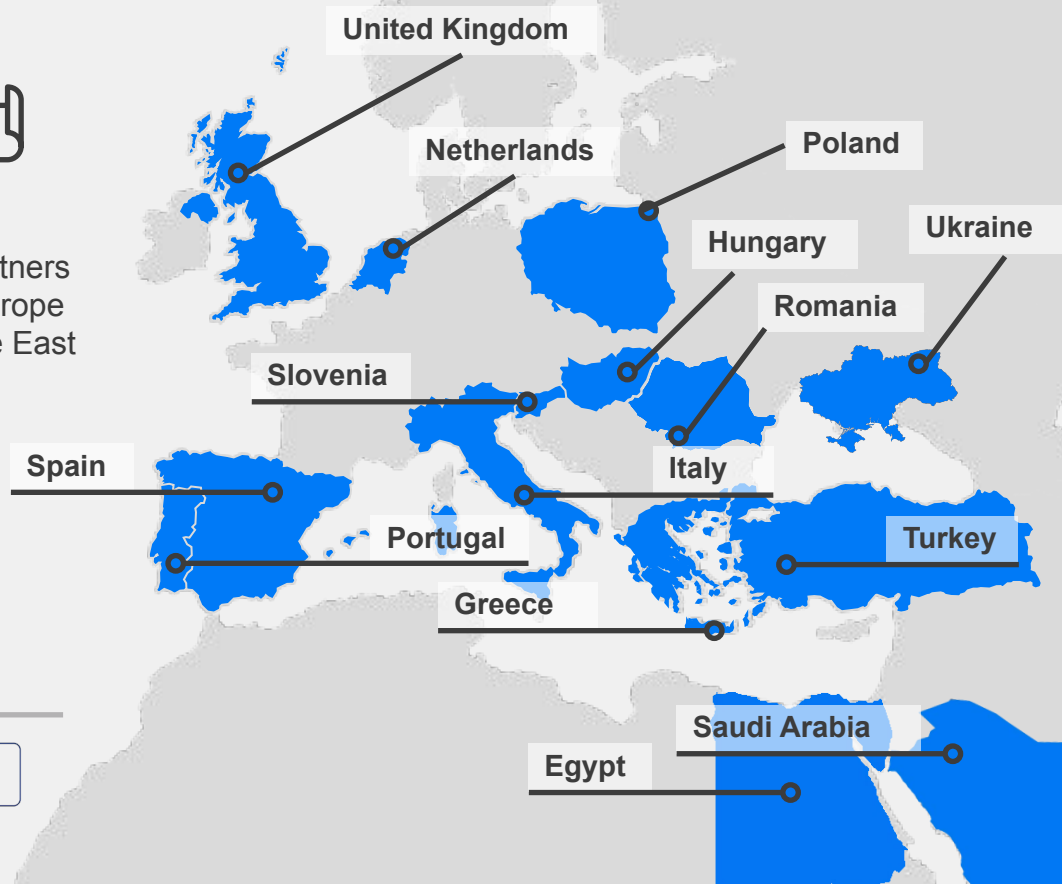
12
offices/partners
across Europe
and Middle East



30+
country
solutions

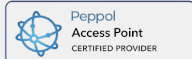


1000+
clients
(85% *multinationals*)



500

Technology Fast 500
2016 EMEA



SNI Worldwide



—
Our products are used by businesses
across the globe



Our Clients





B2B E-Invoicing in Poland and Belgium



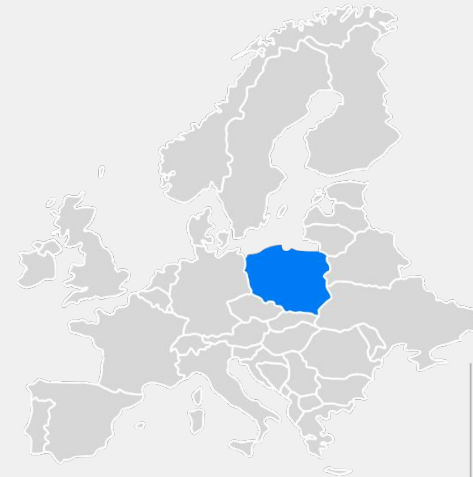
The E-Invoicing Landscape in Europe

- The EU's ViDA initiative is accelerating the shift toward mandatory B2B e-Invoicing across Member States.
- Countries are implementing different models:
 - Clearance systems (e.g. Poland, Italy)
 - Decentralized models (e.g. Belgium, France, Germany)
- Adoption of Peppol and EN 16931 standards supports cross-border alignment.
- e-Invoicing is evolving into a strategic digital transformation initiative.

Poland's KSeF Mandate: Real-Time Clearance Model

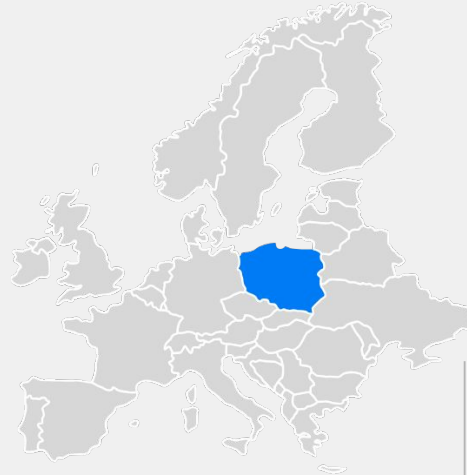
Poland is introducing a mandatory real-time eInvoicing system called KSeF, operated by the Polish Tax Authority.

- From 1 February 2026, e-Invoicing becomes mandatory for businesses with annual revenue exceeding PLN 200 million.
- From 1 April 2026, the mandate applies to all other VAT-registered enterprises.
- All invoices must be validated (cleared) by the KSeF platform before being issued to the buyer.
- Upon validation, a unique KSeF number is assigned to each invoice as proof of clearance.
- Validated invoices are stored centrally and can be accessed by both sellers and buyers via the official KSeF portal.



How KSeF Works: Invoice Submission & Integration

- The current version is FA(2); version FA(3) is under development.
- The system supports API-based integration for both sending and receiving invoices. This enables full automation within ERP and accounting systems.
- Businesses must authenticate using a secure token, generated with a qualified electronic signature, trusted signature, or seal, linked to NIP or PESEL.
- Even invoices shared outside of KSeF (e.g. PDFs) must include a KSeF number and a QR code for validation.
- The Polish government will retain all submitted invoices in KSeF for 10 years, ensuring audit readiness and access.



Belgium's B2B e-Invoicing Framework: Scope and Timeline

- Belgium first introduced mandatory e-invoicing for B2G transactions at the regional level.
- The law mandating B2B e-Invoicing was approved in February 2024.
- From 1 January 2026, it will be mandatory for all domestic B2B transactions between VAT-registered businesses.
- B2C transactions are excluded from the scope.
- There is no tax authority clearance at this stage.
- The model is fully decentralized, with no real-time reporting.
- e-Invoicing will rely on the PEPPOL network, operated by certified Access Points for secure and standardised exchange.



Technical Details & Supporting Platforms

- All providers follow the BIS Billing 3.0 (EN 16931) standard
- Ensures full interoperability across all connected businesses
- No tax authority involvement at this stage
- Invoices are validated via schematron checks by both sender and receiver Access Points

Supporting Platforms:

- **Mercurius:**
 - Acts as a federal mailroom for the public sector
 - Supports integration, manual entry, and invoice tracking
- **Hermes:**
 - Temporary solution for recipients not yet ready for structured e-invoices
 - Converts XML invoices into human-readable PDF



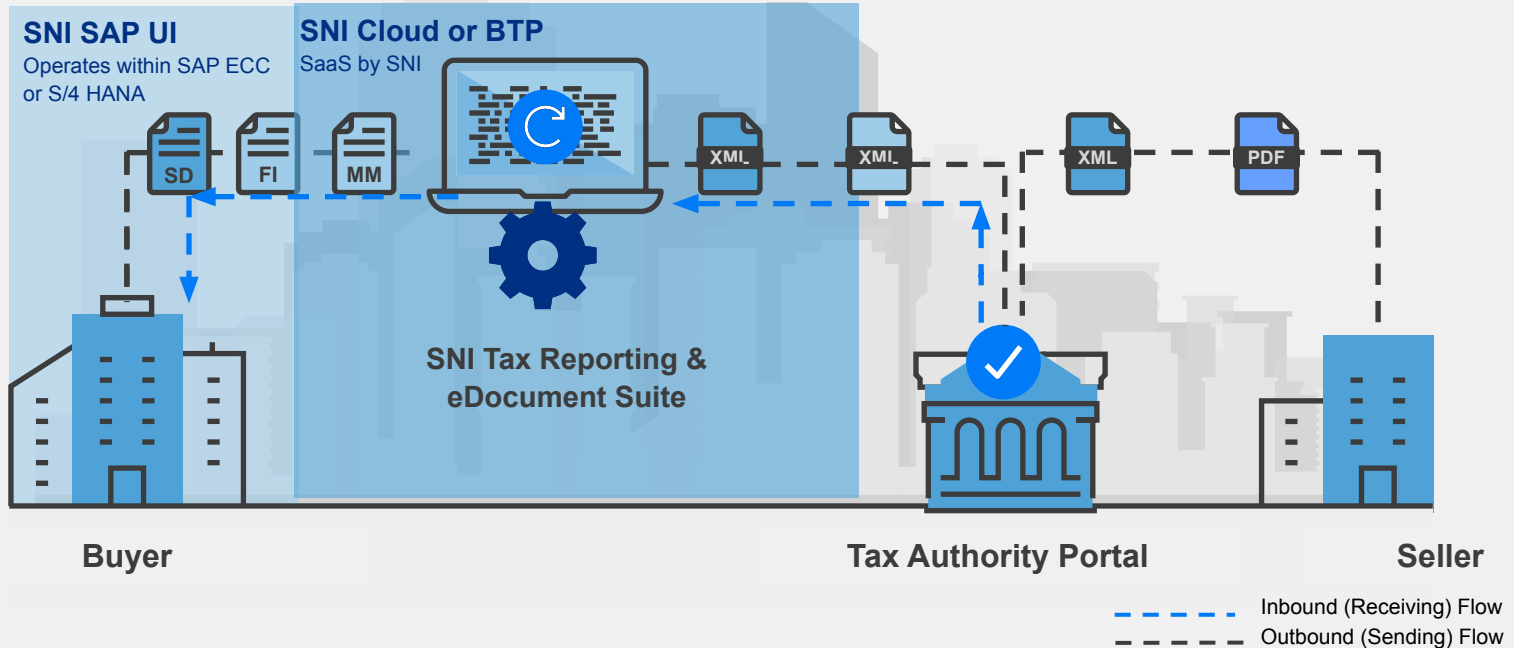
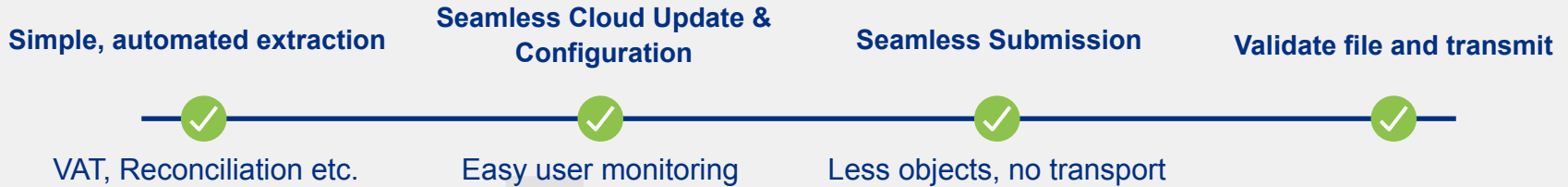


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How can SNI help you?

Real Time e-Invoicing

SNI SAP Solution



Real Time e-Invoicing

e-Doc Suite



Extract financial data

Create required files

Submit to tax authority

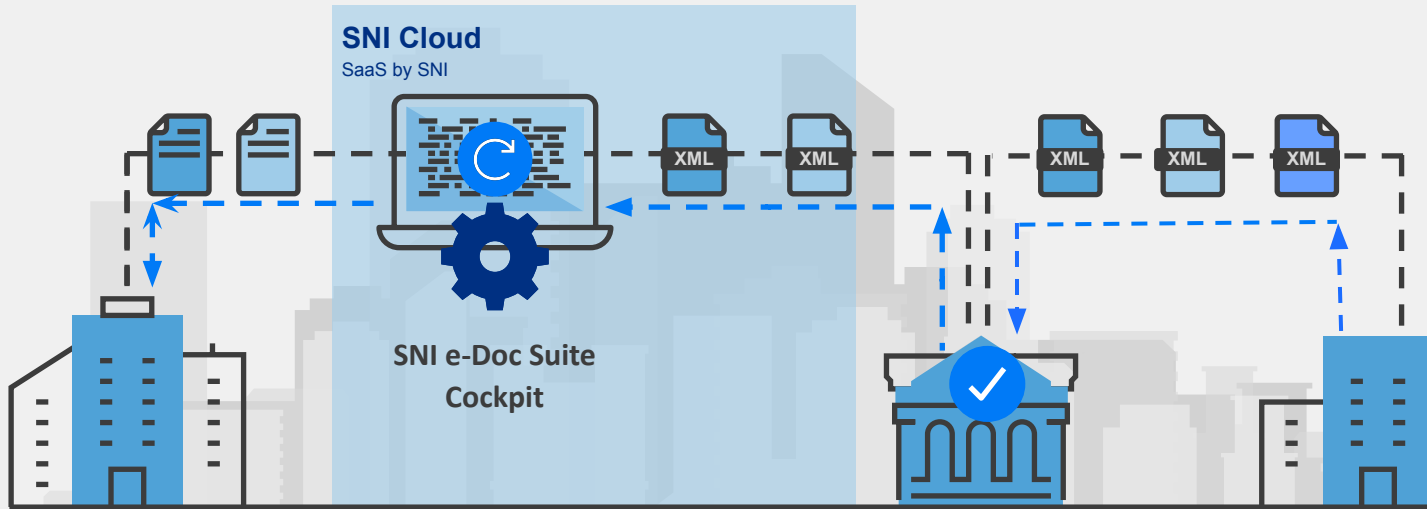
Validate file and transmit



With external template

Simple user monitoring

Seamless submission



Buyer

Tax Authority Portal

Seller

ERP (Oracle, Microsoft Dynamics, etc.)

POS systems and devices

--- Inbound (Receiving) Flow
- - - Outbound (Sending) Flow

Communication

e-Doc Suite



Extract financial data

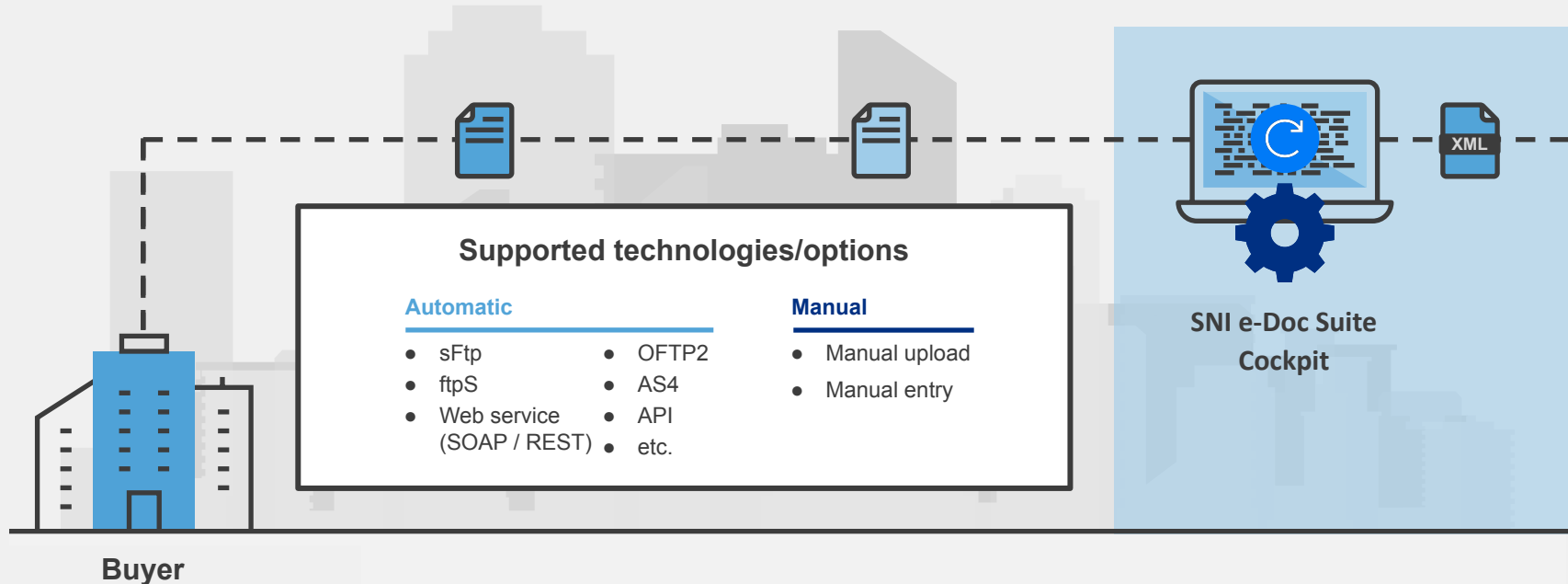


With external template

Create required files

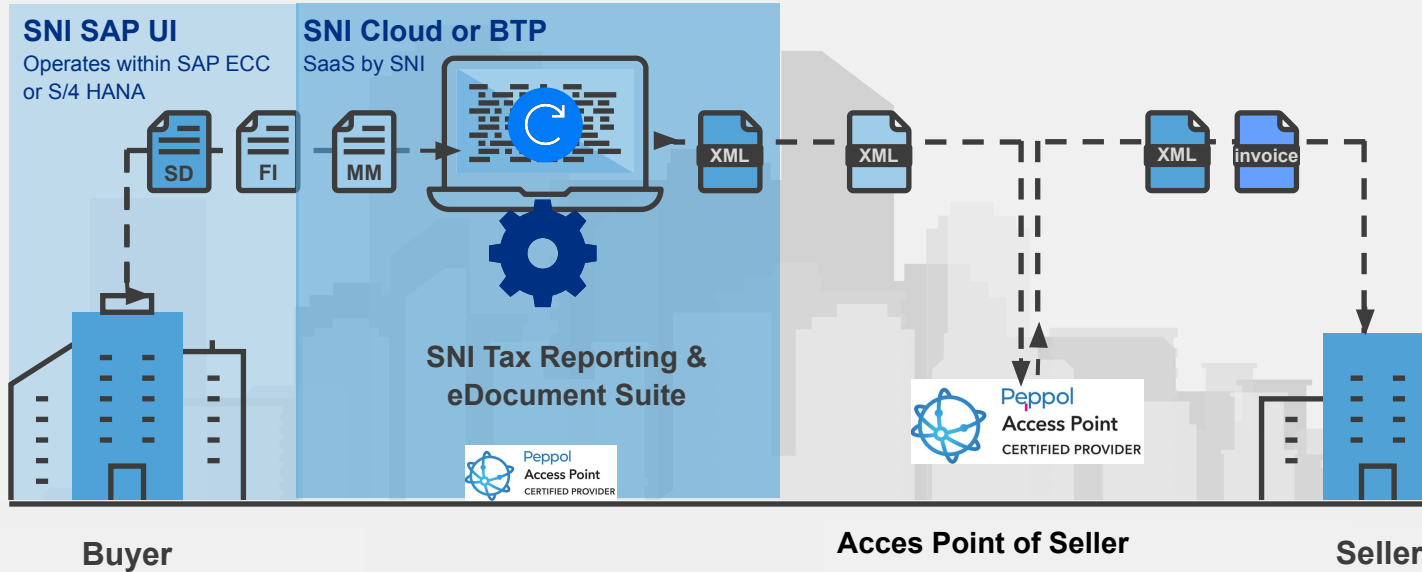
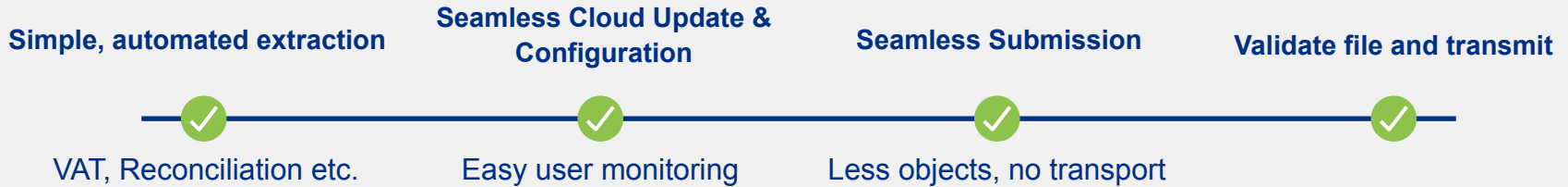


Simple user monitoring



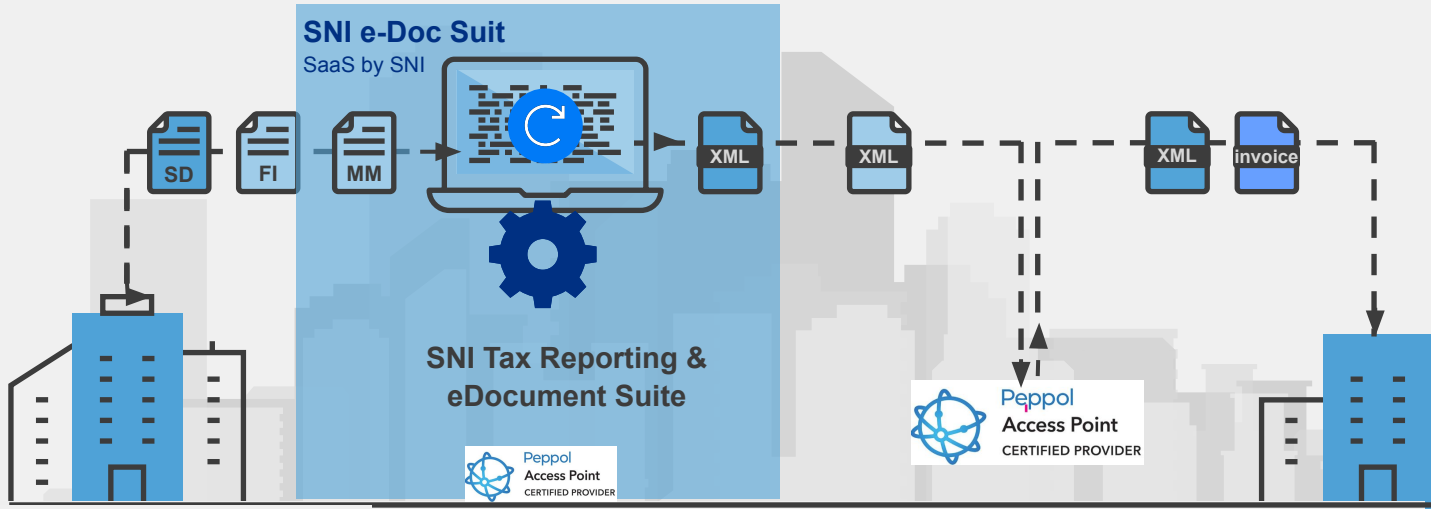
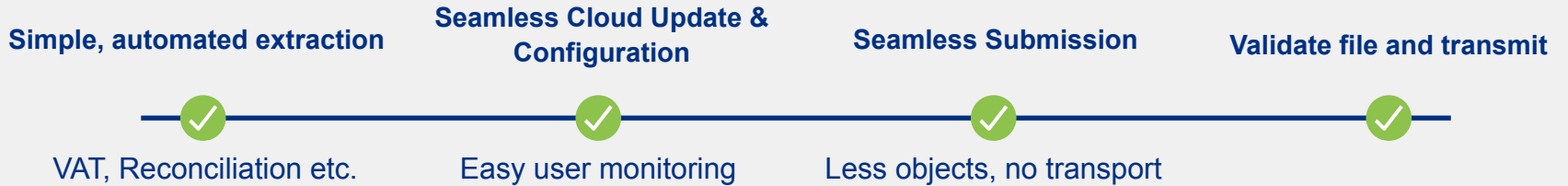
Peppol 4 Corner e-Invoicing

SNI SAP Solution



Peppol 4 Corner e-Invoicing

SNI e-Doc Suite Solution



Buyer

ERP (Oracle, Microsoft Dynamics, etc.)

POS systems and devices

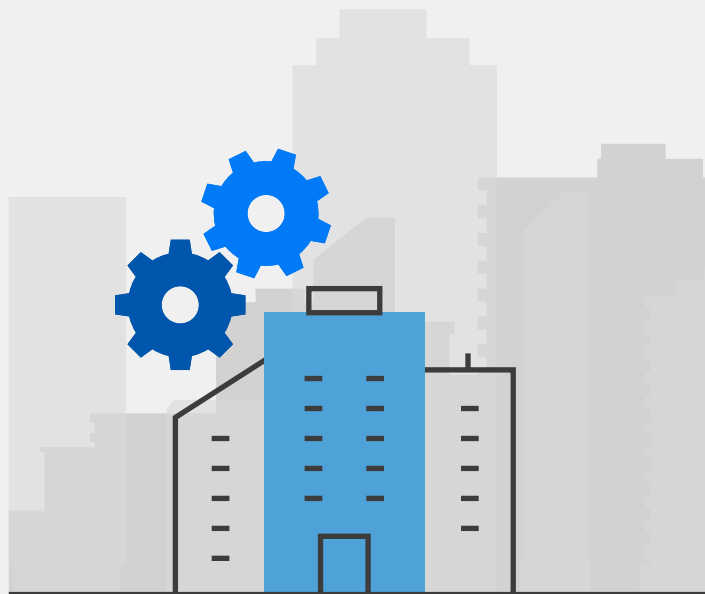
Access Point of Seller

Seller

SAP users



Easy integration into your existing systems and infrastructure



Simple

Fast integration without installing SAP OSS notes



Efficient

Cost-effective implementation without employing an external consultant



Accessible

No version upgrade required

*SNI solution support ECC 4.7 and Higher R3 Versions
*SNI SAP solution runs on SAP R3 and S4



Reliable

All SNI solutions are **SAP® Certified**
Powered by SAP NetWeaver®



Cycle of Benefits



Ongoing **support**



Initial
**implementation, training
& documentation**



**Maintenance &
regulatory updates**



**Liaising with tax
authorities to keep
you informed**



SNI provide continuous support for a **long term relationship**

Worldwide Solutions



SAF-T & VAT Reporting

Austria SAF-T
France FEC
Hungary RFHUAUDIT
Lithuania SAF-T
Luxembourg FAIA
Norway SAF-T
Norway VAT Return
Poland JPK VDEK
Portugal SAF-T
Romania SAF-T
Turkey e-Ledger
UK Making Tax Digital

e-Invoicing

AP Automation (SAP Solution)
Belgium e-Invoice
Croatia e-Invoice
Egypt e-Invoicing
Egypt e-Receipt
France e-Invoice
Germany ZUGFeRD
Germany X-Rechnung
Vietnam e-Invoice
Indonesia e-Faktur
Israel e-Invoice
Italy FatturaPA
Japan e-Invoice
Kazakhstan e-Invoice
Kazakhstan e-Waybill
Malaysia e-Invoice
Poland e-Faktur
Portugal e-Invoice
Romania e-Factura
Saudi Arabia e-Invoice
Serbia e-Faktura
South Korea e-Invoice
Thailand e-Invoice
Turkey e-Invoice

Invoice Reporting

Greece myDATA
Hungary RTIR
Spain SII
Turkey e-Archive

Other Services

Egypt e-Signature
Poland Whitelist
Portugal QR & ATCUD Code
Romania e-Transport
Greece e-Delivery
Tax Determination
Turkey PanoSign (Digital Signature Platform)
Turkey e-Bank
Turkey e-Accounting Receipt
Turkey e-Note of Expenses
Turkey e-Producer Receipt
Turkey e-Reconciliation
Turkey e-Waybill
Turkey VAT Number Validation
VIES

Solutions & Roadmap



-  January Ukraine SAF-T, Mandatory
-  Malaysia e-Invoice, Mandatory
-  Latvia B2G e-Invoice, Mandatory
-  January Germany B2B e-Invoice, Mandatory (Receiving)
-  January Israel B2B e-Invoice, Mandatory
-  January Romania B2C e-Invoice, Mandatory
-  Jan Denmark SAFT, Mandatory
-  Greece e-delivery, Mandatory



-  France B2B e-Invoice, Mandatory
-  Denmark B2B e-Invoice, Mandatory
-  Belgium B2B e-Invoice, Mandatory
-  Poland B2B e-Invoice, Mandatory
-  Latvia B2B e-Invoice, Mandatory
-  UAE e-Invoice, Mandatory
-  Bulgaria SAF-T, Mandatory

Q1-Q2 2025

Q3-Q4 2025

2026

2027

-  Oman B2B e-Invoice, Mandatory (TBC)
-  Slovakia e-Invoice, Voluntary (TBC)

-  Slovenia B2B e-Invoice, Mandatory (TBC)
-  Germany B2B e-Invoice, Mandatory
-  Spain B2B e-Invoice, Mandatory
-  Estonia B2B e-Invoice, Mandatory
-  Portugal SAF-T Accounting, Mandatory

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Thank you



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