



Poland & Belgium: Navigating the New Era of Mandatory B2B e-Invoicing



Speakers

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Account Manager, SNI

Serra Emekli is an Account Manager. She is responsible for international account management, focused on conducting SAP projects all around the world.



Evşen Güleç

Regulatory Affairs Associate, SNI

Evşen Güleç is a Regulatory Affairs Associate. She is diligently following the regulatory updates around the world and working closely with the Business and Development teams as well as the Sales team.

Agenda



Introduction to SNI

Overview of SNI, its global presence, and expertise.



Updates in Poland

Poland's B2B e-Invoicing, KSeF Implementation, How KSeF Works.



Updates in Belgium

Belgium's B2B e-Invoicing, Scope & Implementation, Peppol.



How can SNI Help You?

SNI's solutions, services, and support for e-invoicing compliance.



Q&A

Open floor for questions and answers.

About SNI



Founded in
2006



~100
employees



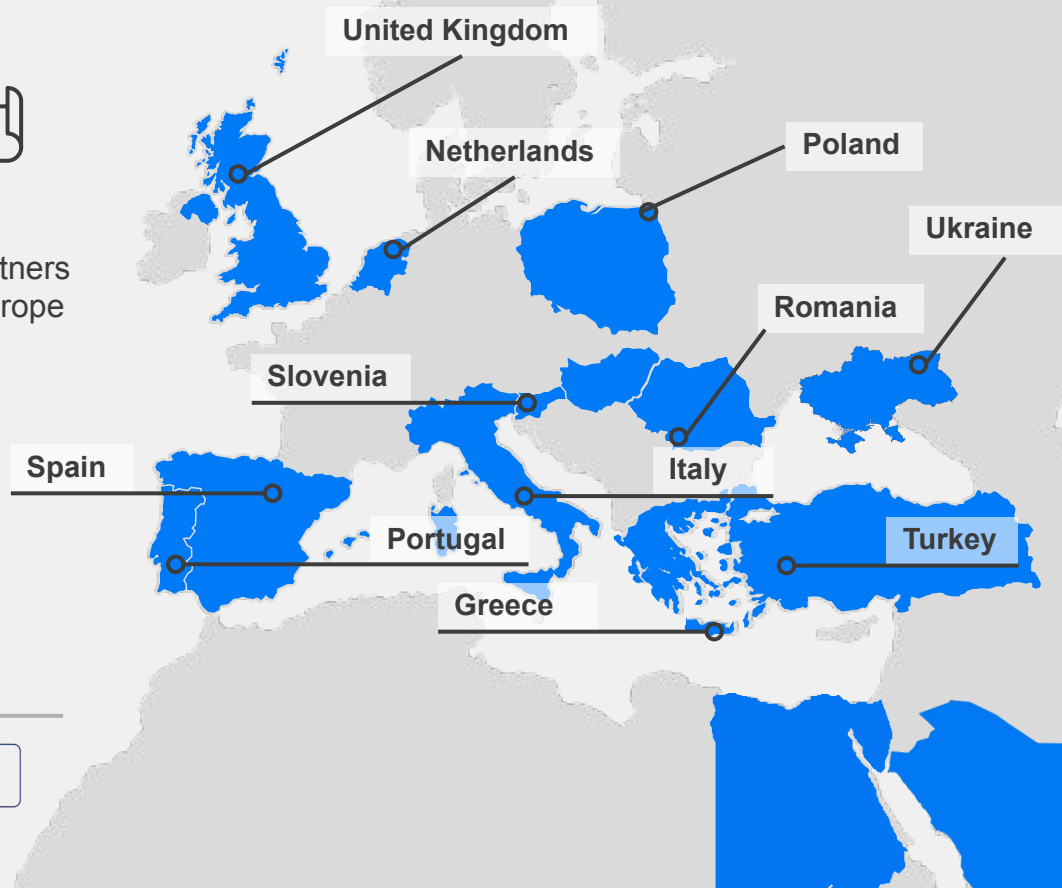
10
offices/partners
across Europe



30+
country
solutions

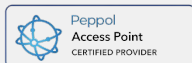


1000+
clients
(85% *multinationals*)



500

Technology **Fast 500**
2016 EMEA



SNI Worldwide



Our products are used by businesses
across the globe



Our Clients

sni



FERRERO



GUESS

dyson

Prysmian
Group



Honeywell



FUJIFILM

VESTEL

CONAIR



B | BRAUN

Otokar





B2B E-Invoicing in Poland and Belgium



The E-Invoicing Landscape in Europe: Trending Countries in 2026



Belgium — B2B e-invoicing (1 Jan 2026 full mandatory PEPPOL rollout)



Poland — B2B e-invoicing (Feb/Apr 2026 KSeF go-live for all taxpayers)



France — B2B e-invoicing & e-reporting (Sept 2026 receiving + issuing for large/medium)



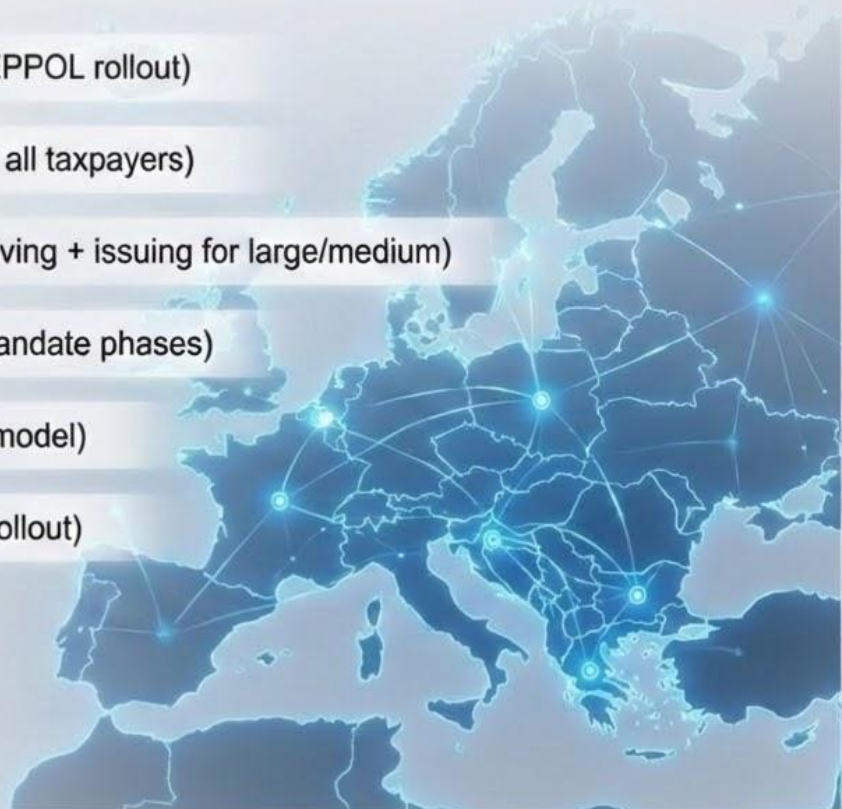
Greece — E-invoicing expansion (Feb & Oct 2026 new mandate phases)



Croatia — SAF-T 2.0 (2026 launch of new digital reporting model)



Bulgaria — SAF-T (2026 start for large taxpayers, phased rollout)



Poland

System & Technical Model



- ✓ KSeF 2.0 introduces mandatory structured invoicing using the new **FA(3)** schema.
- ✓ Validation logic is stricter, with clearer error codes and improved message flows.



January 2026

Final guidelines released; ERPs complete last updates.



1 February 2026

Large taxpayers (2024 sales > PLN 200M) enter the mandate; KSeF becomes the main issuance channel and Offline24 is enabled.



1 April 2026

All other non-micro taxpayers onboard; JPK_V7M/K (3) alignment becomes key.



1 January 2027

Micro and digitally excluded taxpayers join, completing nationwide KSeF adoption.

Scope



- Foreign taxpayers with a **fixed establishment** fall within scope.

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How KSeF Works



The system supports API-based integration for both sending and receiving invoices. This enables full automation within ERP and accounting systems.



Businesses must authenticate using a secure token, generated with a qualified electronic signature, trusted signature, or seal, linked to NIP or PESEL.



Even invoices shared outside of KSeF (e.g. PDFs) must include a KSeF number and a QR code for validation.

Impact on ERP & Integrations



- ERP systems must adopt FA(3)-compatible connectors and new API endpoints.



- Mandatory fields require clean master data and correct VAT attributes.



- Document attachments must follow standardized KSeF rules.



- Continuous monitoring dashboards are essential for rejection handling.

Reporting Alignment (JPK)



- JPK_V7M/V7K moves to version (3) to align invoice data with KSeF output.



- Daily status checks prevent mismatches between reporting and invoicing datasets.

Mandatory Framework



From 2026, all domestic B2B invoices must use **Peppol BIS 3.0**.



Both issuers and receivers must support **structured** Peppol exchange.



Paper/PDF invoices will no longer meet legal requirements.



Validation rules are enforced centrally by Belgium's Peppol governance model. ERPs require **updated Peppol connectors** with strict field validation.



Structured addresses, tax identifiers, and VAT breakdowns are mandatory.



Automatic rejection handling is needed, as invalid invoices do not reach buyers.



Side-by-Side Overview: Poland and Belgium's 2026 E-Invoicing Models

Poland – KSeF 2.0



System Model

Centralized government clearance platform (KSeF). Every invoice must pass through KSeF and receive a unique identification.



Mandatory Invoice Format

Uses the FA(3) XML schema, unique to KSeF, with mandatory structured fields.



Transmission Flow

Invoice is submitted directly to KSeF's API. Becomes legally valid only after KSeF validates and assigns KSeF ID.



Validation Logic

KSeF performs strict, platform-level validation. Any structural/semantic error = automatic rejection.



Scope & Applicability

Mandatory for all domestic B2B. Foreign taxpayers included if they have a fixed establishment in Poland.



Reporting Alignment

Directly connected to new JPK_V7M/K (3) reporting structures in 2026.

Belgium – Peppol BIS 3.0

Decentralized exchange model. Peppol network routes invoices via certified Access Points—no single government hub.

Uses Peppol BIS 3.0, fully aligned with EN 16931 European standard.

Invoice travels through Peppol Access Points. Delivered once accepted by the network—no central clearance step.

Validation occurs at the Peppol network layer. Errors cause rejection before the invoice reaches the buyer.

Applies uniformly to all VAT-registered businesses in B2B transactions.

Designed to integrate with Belgium's planned near-real-time VAT reporting framework (expected 2028).

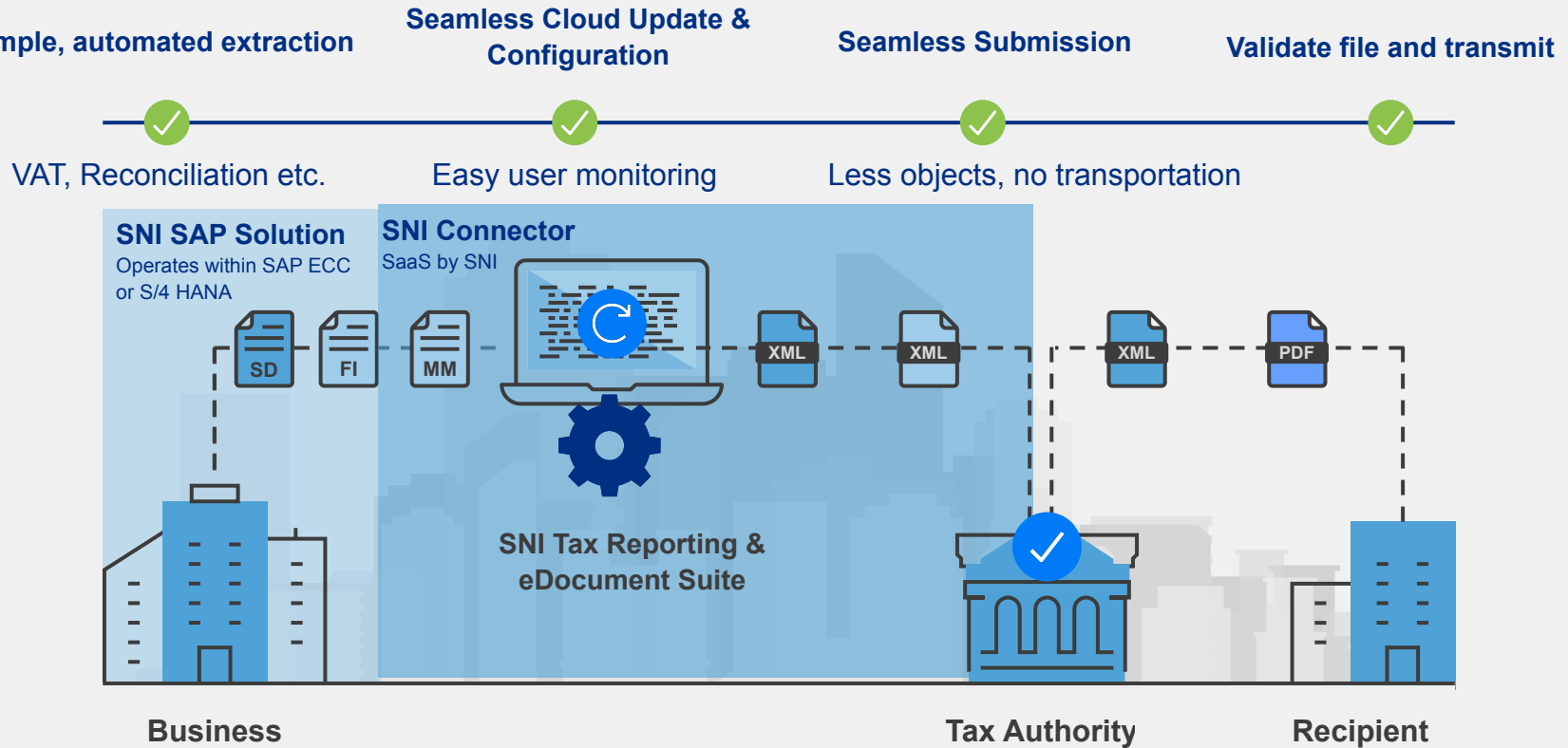
An aerial, high-angle photograph of a dense urban skyline, likely New York City, during the "golden hour" of sunset. The sky is a warm, hazy orange, and the sun's glow is visible in the upper right corner. Numerous skyscrapers and buildings of various architectural styles are packed closely together. The lighting creates long shadows and highlights the textures of the buildings' facades. The overall mood is one of a bustling, modern metropolis.

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How can SNI help you?

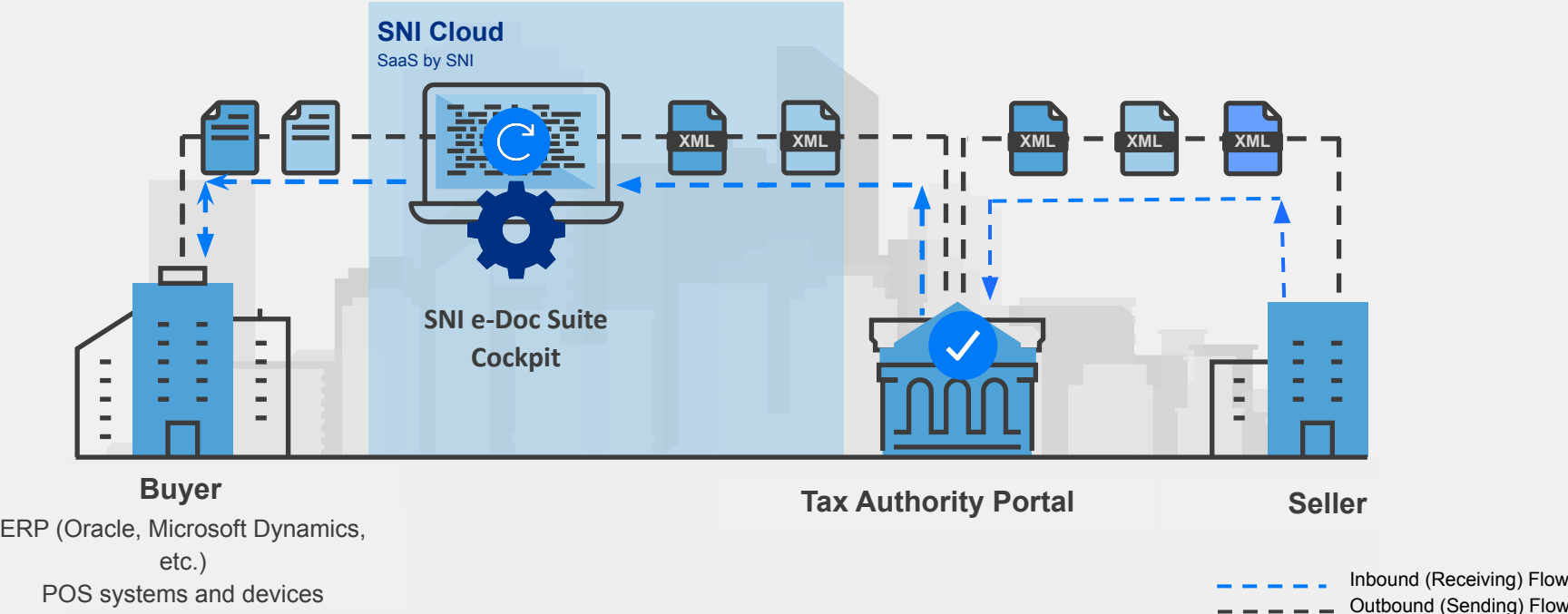
Real Time e-Invoicing TDS

SNI SAP Solution



Real Time e-Invoicing

e-Doc Suite



Communication

e-Doc Suite



Extract financial data

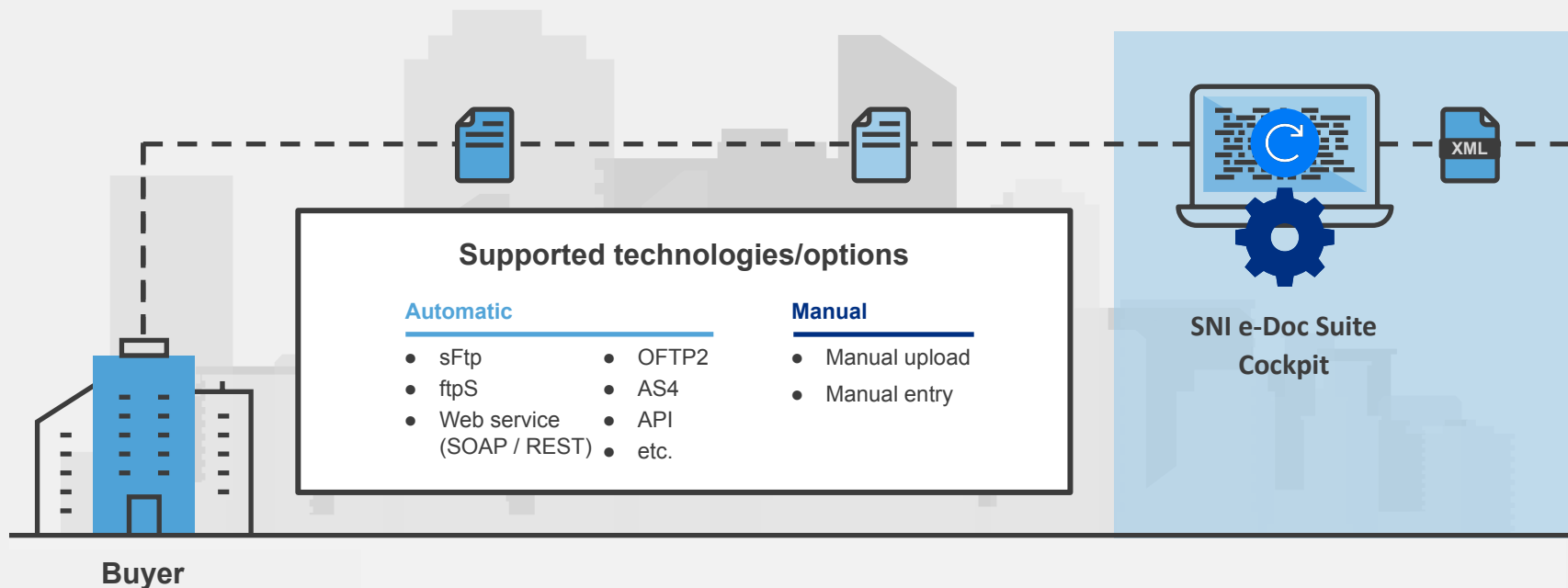


With external template

Create required files

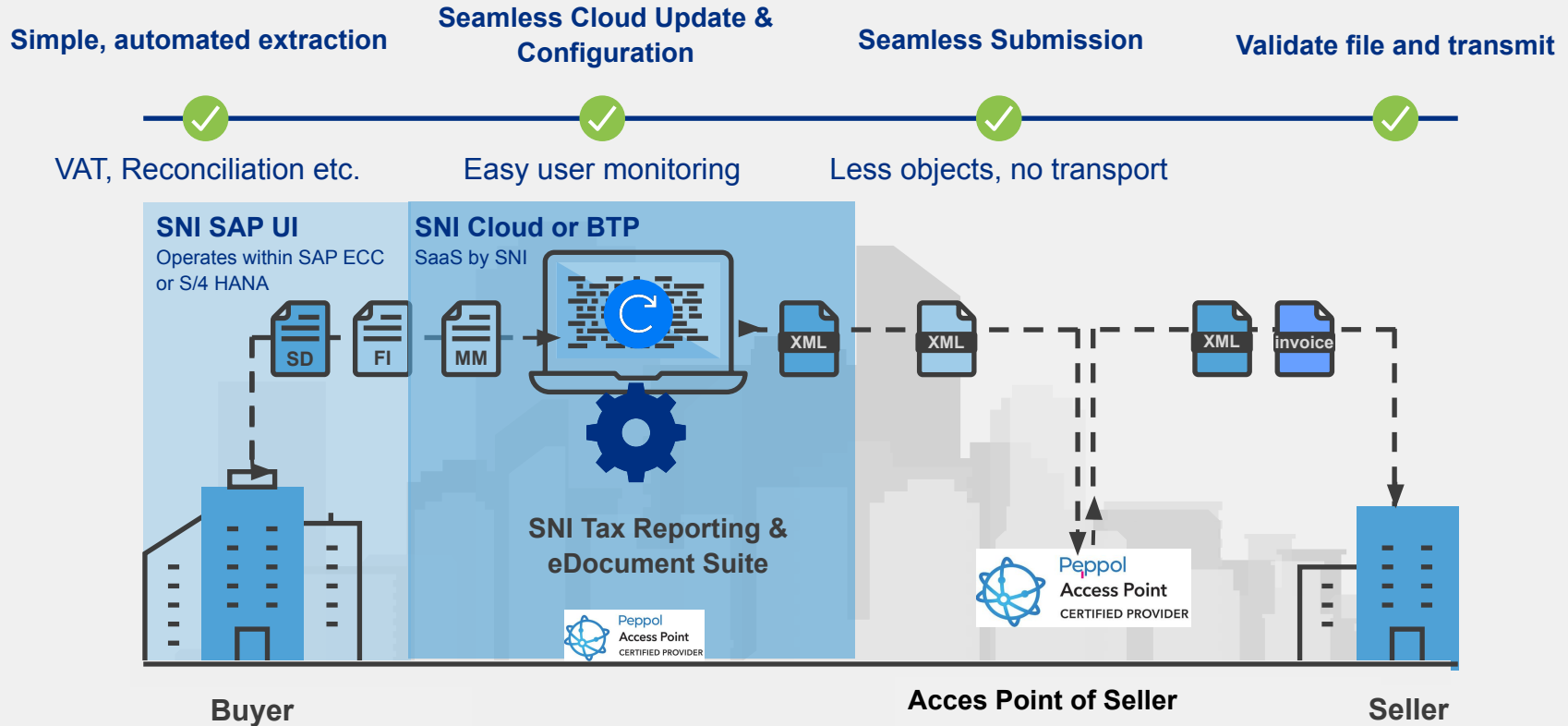


Simple user monitoring



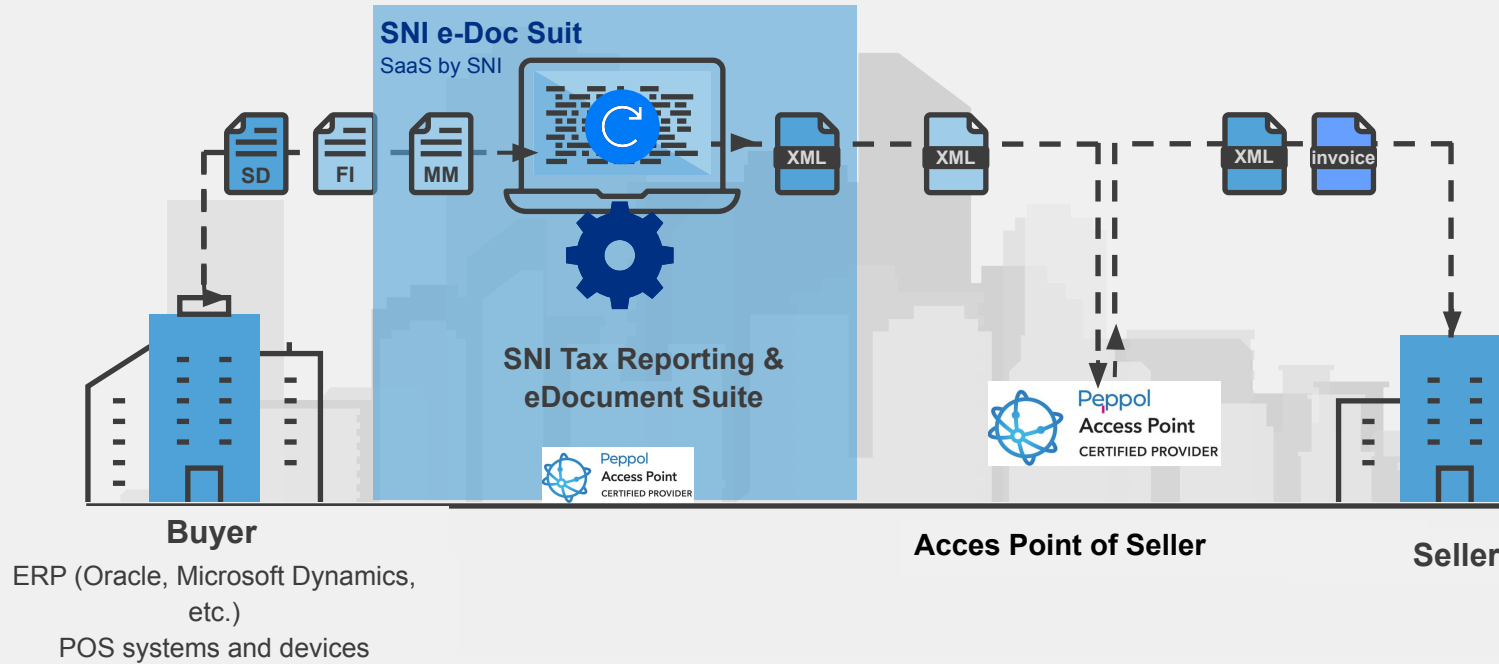
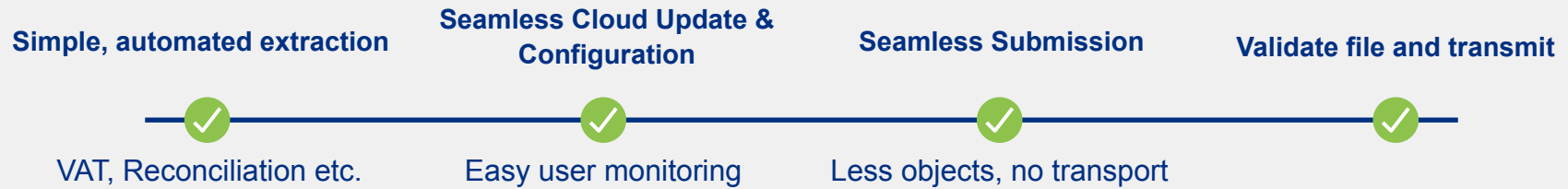
Peppol 4 Corner e-Invoicing

SNI SAP Solution



Peppol 4 Corner e-Invoicing

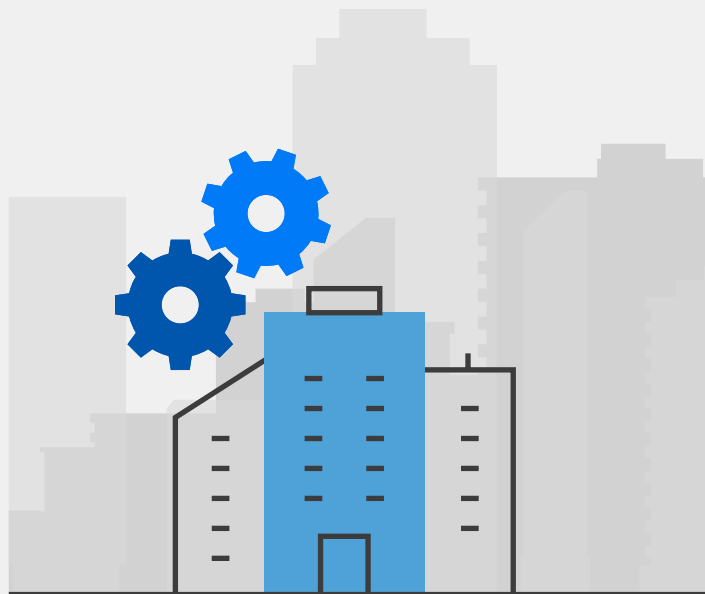
SNI e-Doc Suite Solution



SAP users



Easy integration into your existing systems and infrastructure



Simple

Fast integration without installing SAP OSS notes



Efficient

Cost-effective implementation without employing an external consultant



Accessible

No version upgrade required

*SNI solution support ECC 4.7 and Higher R3 Versions

*SNI SAP solution runs on SAP R3 and S4



Reliable

All SNI solutions are **SAP®** Certified
Powered by SAP NetWeaver®



Cycle of Benefits



Ongoing **support**



Initial
**implementation, training
& documentation**



**Maintenance &
regulatory updates**



**Liaising with tax
authorities to keep
you informed**



SNI provide continuous support for a **long term relationship**

Worldwide Current Solutions



SAF-T & VAT Reporting

Austria SAF-T
France FEC
Hungary RFHUAUDIT
Lithuania SAF-T
Luxembourg FAIA
Norway SAF-T
Norway VAT Return
Poland JPK VDEK
Portugal SAF-T
Romania SAF-T
Turkey e-Ledger
UK Making Tax Digital

e-Invoicing

AP Automation (SAP Solution)
Belgium e-Invoice
Croatia e-Invoice
Egypt e-Invoicing
Egypt e-Receipt
Germany ZUGFeRD
Germany X-Rechnung
Vietnam e-Invoice
Indonesia e-Faktur
Israel e-Invoice
Italy FatturaPA
Kazakhstan e-Invoice
Kazakhstan e-Waybill
Malaysia e-Invoice
Poland e-Faktur
Portugal e-Invoice
Romania e-Factura
Saudi Arabia e-Invoice
Serbia e-Faktura
Turkey e-Invoice

Invoice Reporting

Greece myDATA
Hungary RTIR
Spain SII
Turkey e-Archive

Other Services

Egypt e-Signature
Poland Whitelist
Portugal QR & ATCUD Code
Romania e-Transport
Greece e-Delivery
Tax Determination
Turkey PanoSign (Digital Signature Platform)
Turkey e-Bank
Turkey e-Accounting Receipt
Turkey e-Note of Expenses
Turkey e-Producer Receipt
Turkey e-Reconciliation
Turkey e-Waybill
Turkey VAT Number Validation
VIES

Upcoming Roadmap

-  January Ukraine SAF-T, Mandatory
-  Malaysia e-Invoice, Mandatory
-  Latvia B2G e-Invoice, Mandatory
-  January Germany B2B e-Invoice, Mandatory (Receiving)
-  January Israel B2B e-Invoice, Mandatory
-  January Romania B2C e-Invoice, Mandatory
-  Jan Denmark SAFT, Mandatory
-  Greece e-Delivery, Mandatory



-  France B2B e-Invoice, Mandatory
-  Denmark B2B e-Invoice, Mandatory
-  Belgium B2B e-Invoice, Mandatory
-  Poland B2B e-Invoice, Mandatory
-  Latvia B2G e-Invoice, Mandatory
-  UAE e-Invoice, Mandatory
-  Bulgaria SAF-T, Mandatory
-  Serbia e-Delivery(B2G), Mandatory
-  Greece B2B e-Invoice, Mandatory

Q1-Q2 2025

Q3-Q4 2025

2026

2027-2028

-  Oman B2B e-Invoice, Mandatory (TBC)
-  Nigeria e-Invoice, (Large Taxpayers), Mandatory

-  Slovenia B2B e-Invoice, Mandatory (TBC)
-  Germany B2B e-Invoice, Mandatory
-  Spain B2B e-Invoice, Mandatory
-  Estonia B2B e-Invoice, Mandatory
-  Portugal SAF-T Accounting, Mandatory
-  Serbia e-Delivery(B2B), Mandatory
-  Latvia B2B e-Invoice, Mandatory(2028)
-  Slovakia B2B e-Invoice, Mandatory



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Thank you



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