



Poland's Digital Compliance Journey: Preparing for 2026



Speakers

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Serra Emekli

Account Manager, SNI

Serra Emekli is an Account Manager. She is responsible for international account management, focused on conducting SAP projects all around the world.



Evşen Güleç

Regulatory Affairs Associate, SNI

Evşen Güleç is a Regulatory Affairs Associate. She is diligently following the regulatory updates around the world and working closely with the Business and Development teams as well as the Sales team.

Agenda



Introduction to SNI



KSeF Fundamentals



KSeF and VAT Reporting: How JPK_VAT Completes the Picture



Final Checks for 2026: Key Takeaways from the December 2025 Implementing Regulations



How can SNI Help You?



Q&A

About SNI



Founded in
2006



~100
employees



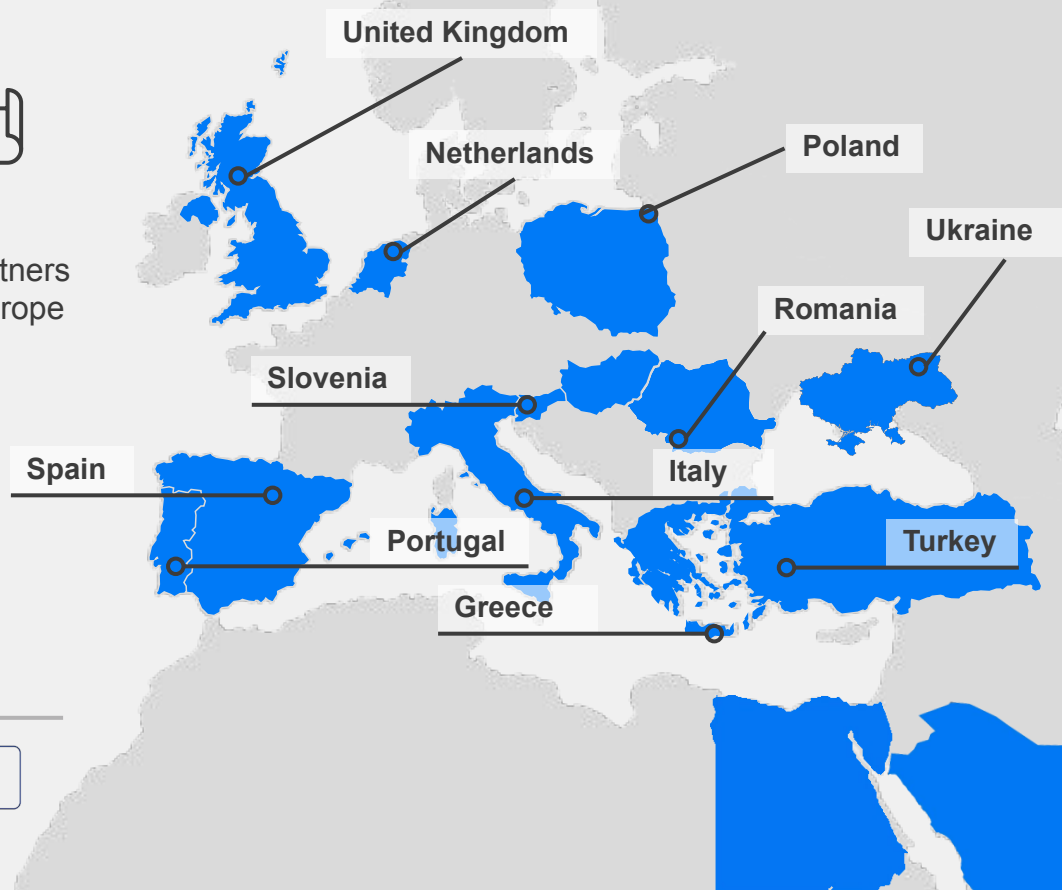
10
offices/partners
across Europe



30+
country
solutions

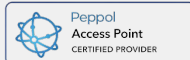


1000+
clients
(85% multinationals)



500

Technology Fast 500
2016 EMEA



SNI Worldwide



Our products are used by businesses
across the globe



Our Clients

sni



FERRERO



GUESS

dyson

Prysmian
Group



Honeywell



FUJIFILM

VESTEL

CONAIR



B | BRAUN

Otokar





B2B E-Invoicing in Poland



The E-Invoicing Landscape in Europe: Trending Countries in 2026



Belgium — **B2B e-invoicing** (1 Jan 2026 full mandatory PEPPOL rollout)



Poland — **B2B e-invoicing** (Feb/Apr 2026 KSeF go-live for all taxpayers)



France — **B2B e-invoicing & e-reporting** (Sept 2026 receiving + issuing for large/medium)



Greece — **E-invoicing expansion** (Feb & Oct 2026 new mandate phases)



Croatia — **Fiscalization 2.0** (2026 launch of new digital reporting model)



Bulgaria — **SAF-T** (2026 start for large taxpayers, phased rollout)

KSeF Fundamentals: What the System Is and How It Works

What KSeF Is



KSeF is a government-operated platform for issuing, receiving, and storing structured invoices. Legal issuance of an invoice occurs only upon successful system validation and acceptance.

How It Works



Invoices must be generated in **XML format** compliant with the FA logical structure and validated by KSeF, with legal issuance occurring only once a KSeF number is assigned.



KSeF supports **API-based** sending and receiving of invoices, enabling automated ERP and accounting processes.



System access requires authentication via tokens or KSeF certificates, with permissions centrally managed and linked to taxpayer identifiers such as NIP or PESEL.



Invoices shared outside KSeF, including PDFs or printouts, must display the **KSeF number** and a **QR code** to enable verification and access to the authoritative invoice in the system.



KSeF becomes **mandatory** in **2026**, with KSeF 2.0 and the FA(3) logical structure applying from 1 February 2026 following the phased go-live timeline.

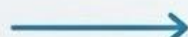
End-to-end process



Invoice creation
in ERP



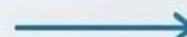
Submission
to KSeF



Validation



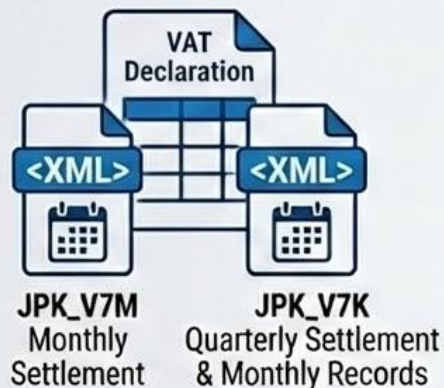
Assignment of a
KSeF number



Availability to
the buyer

KSeF and VAT Reporting: How JPK_VAT Completes the Picture

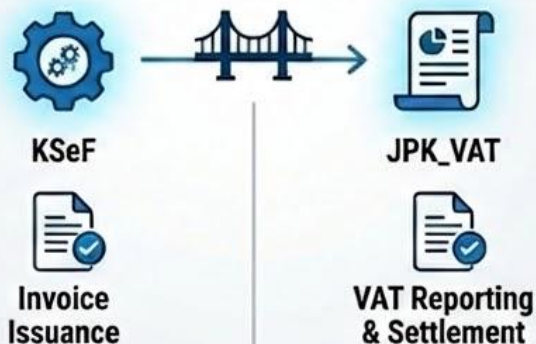
JPK_VAT Structure: JPK_V7M and JPK_V7K



- Both formats combine VAT sales and purchase records with the VAT declaration in a single structured XML file.
- The structure includes transaction-level data, VAT rates, GTU codes, and procedural markings.

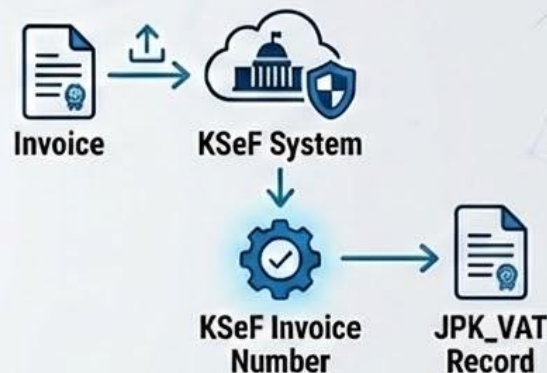
Why JPK_VAT Matters in the KSeF Environment

KSeF governs invoice issuance, while JPK_VAT governs VAT reporting and settlement.



Together, they ensure consistency between transactional data, VAT records, and the final VAT return.

Integration Between KSeF and JPK_VAT



Invoices issued via KSeF are assigned a unique KSeF invoice number at the moment of system acceptance.

This number must be reported in **JPK_V7M** and **JPK_V7K** records, enabling direct linkage between invoicing and VAT reporting.

Final Checks for 2026: Key Takeaways from the December 2025 Implementing Regulations

December Regulations operationalize the mandatory framework by clarifying edge cases and execution rules.



Clarification of Exclusions and Special Cases

- ✓ The regulations define limited cases where issuing structured invoices is not required.
- ✓ These exclusions are technical and transaction-specific, not optional simplifications.



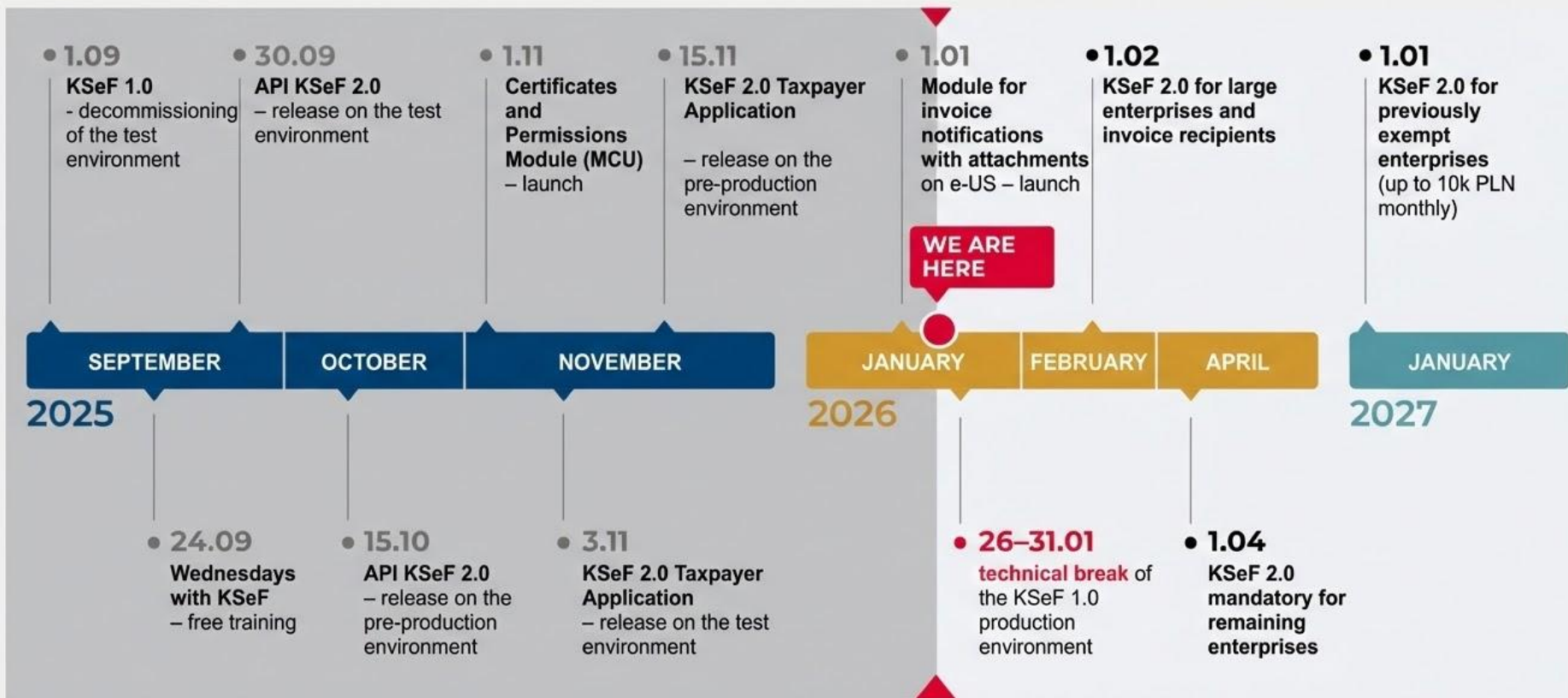
Operational Rules for Using KSeF

- ✓ Detailed rules cover authentication, authorizations (including ZAW-FA), offline issuance modes, and invoice attachments.
- ✓ Requirements for QR codes and invoice sharing outside KSeF are explicitly defined.



Alignment with JPK_VAT and Transitional Provisions

- ✓ The regulations align KSeF invoicing with JPK_VAT reporting requirements.
- ✓ Transitional rules aim to avoid parallel obligations while ensuring audit traceability from February 2026.



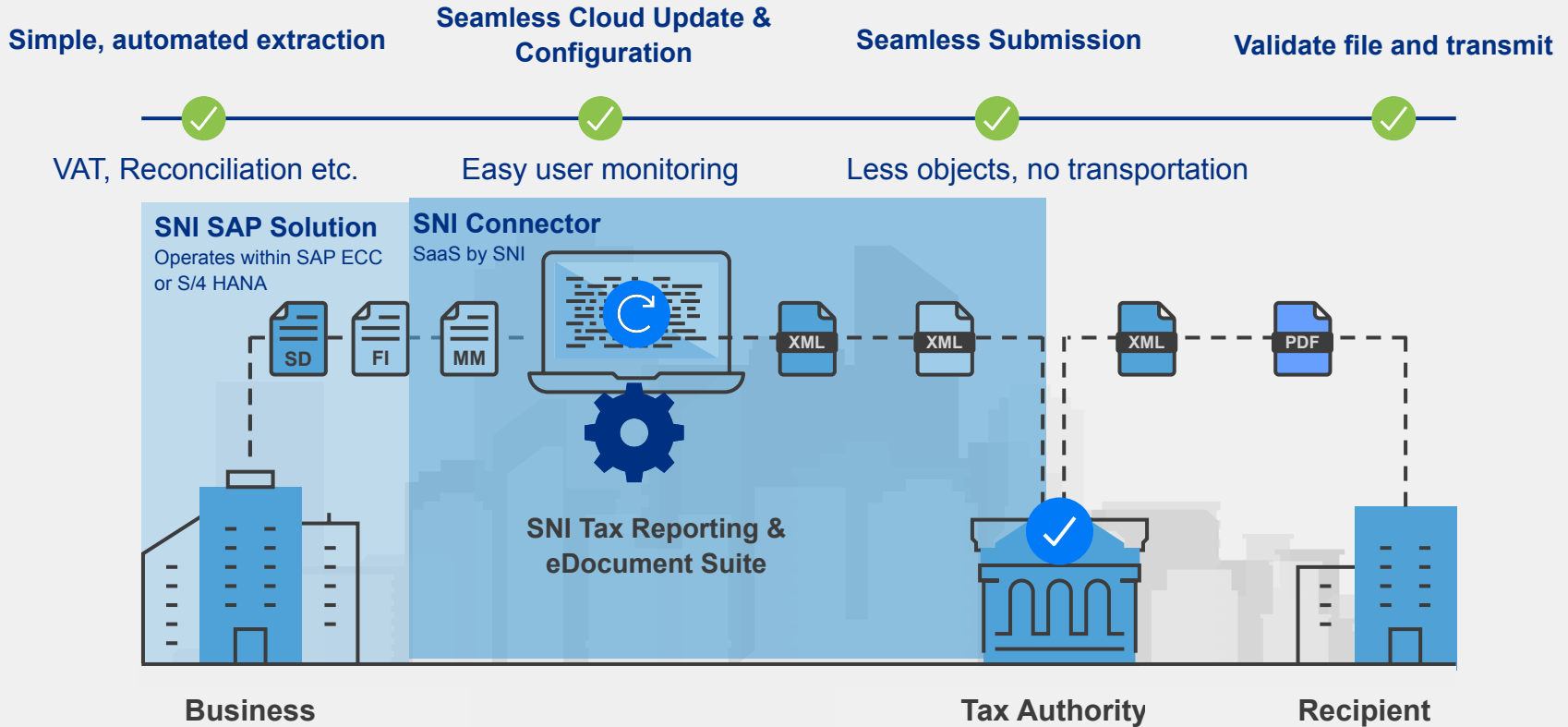
An aerial, high-angle photograph of a dense urban skyline, likely New York City, during the "golden hour" of sunset. The sun is low on the horizon to the right, casting a warm, orange-gold glow across the entire scene. Numerous skyscrapers and buildings of varying heights and architectural styles are visible, packed closely together. The sky is a deep orange, and the city lights are beginning to glow. The overall mood is one of a bustling, vibrant city at the end of the day.

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How can SNI help you?

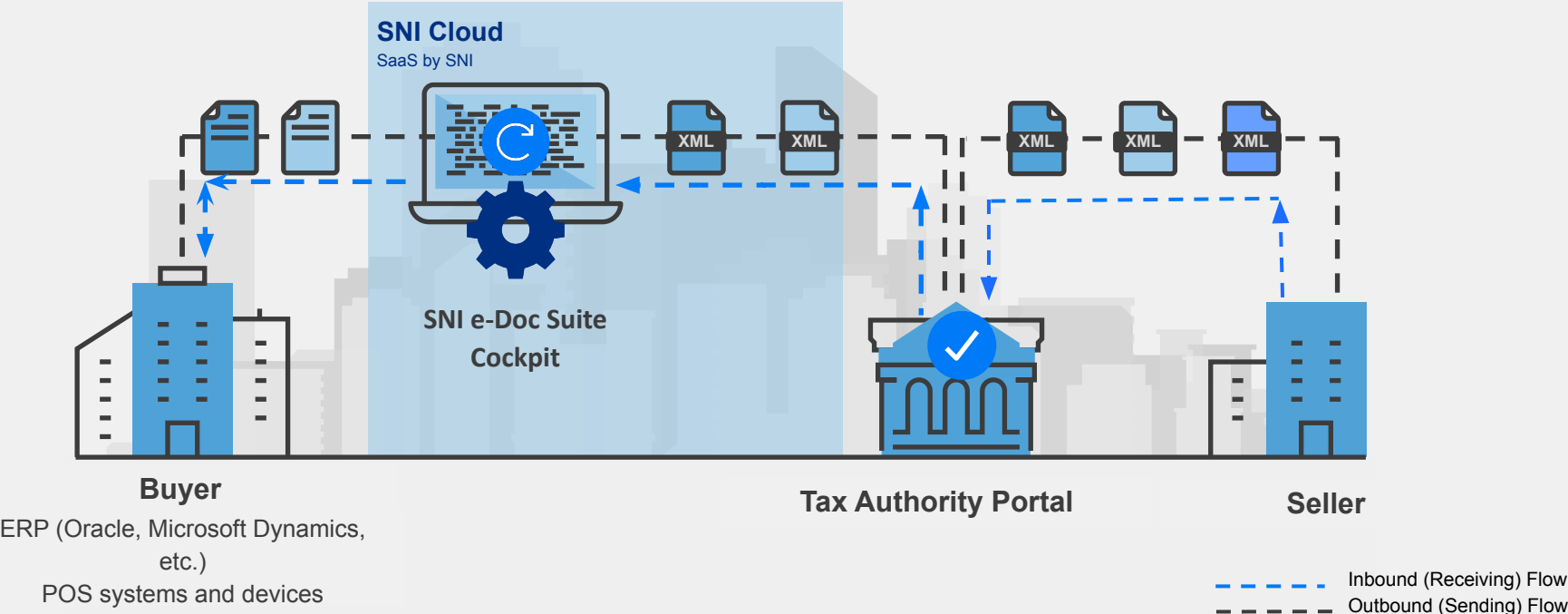
Real Time e-Invoicing TDS

SNI SAP Solution



Real Time e-Invoicing

e-Doc Suite



Communication

e-Doc Suite



Extract financial data

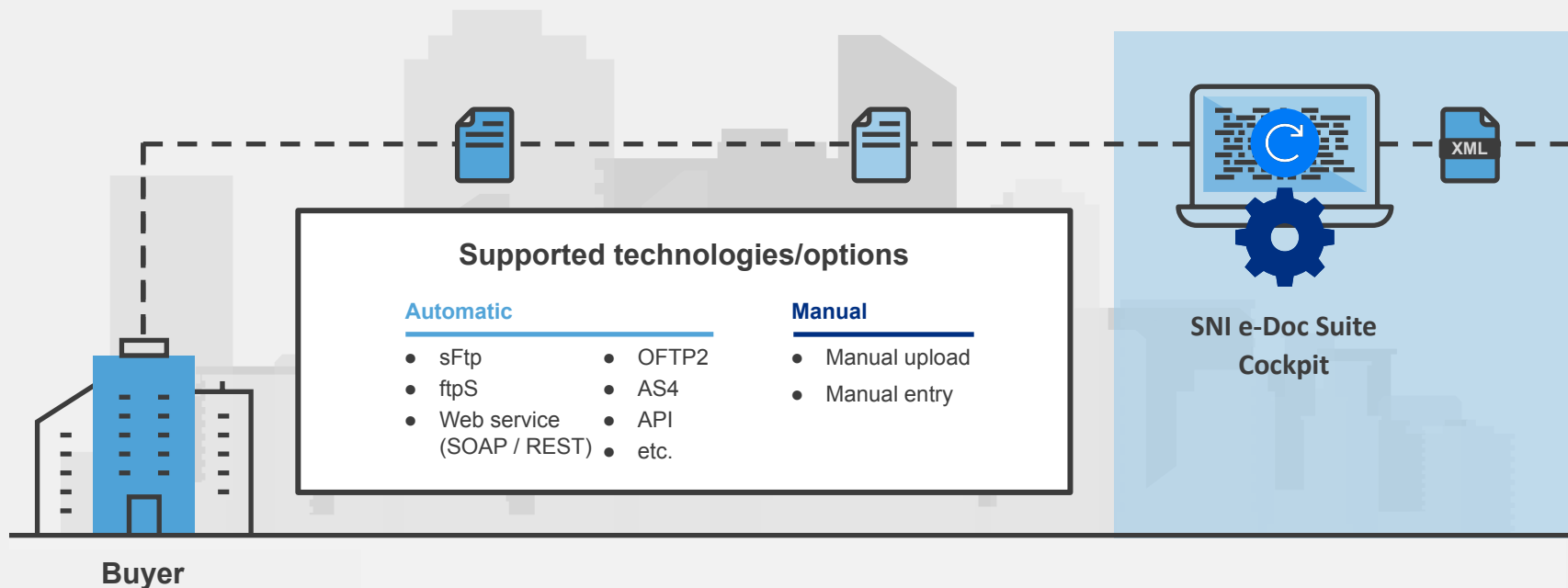


With external template

Create required files



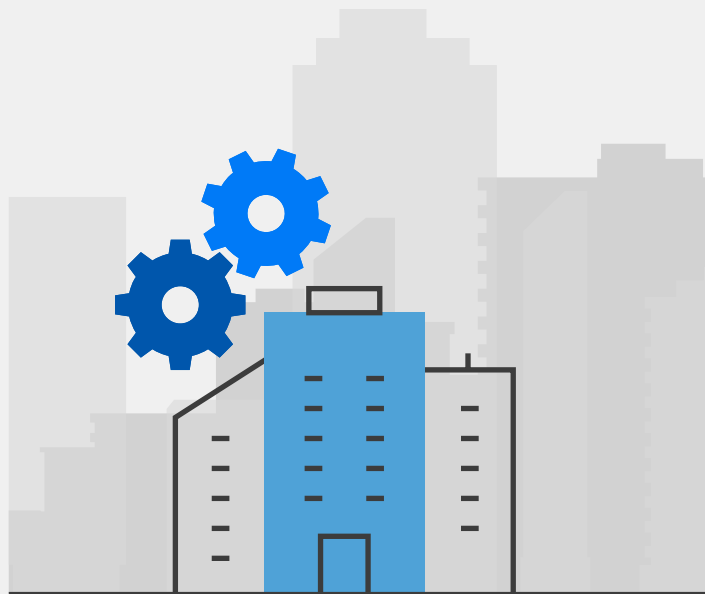
Simple user monitoring



SAP users



Easy integration into your existing systems and infrastructure



Simple

Fast integration without installing SAP OSS notes



Efficient

Cost-effective implementation without employing an external consultant



Accessible

No version upgrade required

*SNI solution support ECC 4.7 and Higher R3 Versions
*SNI SAP solution runs on SAP R3 and S4



Reliable

All SNI solutions are **SAP®** Certified
Powered by SAP NetWeaver®



Cycle of Benefits



Ongoing **support**



Initial
**implementation, training
& documentation**



**Maintenance &
regulatory updates**



**Liaising with tax
authorities to keep
you informed**



SNI provide continuous support for a **long term relationship**

Worldwide Current Solutions



SAF-T & VAT Reporting

Austria SAF-T
Bulgaria SAF-T
France FEC
Hungary RFHUAUDIT
Lithuania SAF-T
Luxembourg FAIA
Norway SAF-T
Norway VAT Return
Poland JPK VDEK
Portugal SAF-T
Romania SAF-T
Turkey e-Ledger
Ukraine SAF-T
UK Making Tax Digital

e-Invoicing

AP Automation (SAP Solution)
Belgium e-Invoice
Croatia e-Invoice
Egypt e-Invoicing
Egypt e-Receipt
Germany ZUGFeRD
Germany X-Rechnung
Vietnam e-Invoice
Indonesia e-Faktur
Israel e-Invoice
Italy FatturaPA
Malaysia e-Invoice
Poland e-Faktur
Portugal e-Invoice
Romania e-Factura
Saudi Arabia e-Invoice
Serbia e-Faktura
Turkey e-Invoice

Invoice Reporting

Greece myDATA
Hungary RTIR
Spain SII
Turkey e-Archive

Other Services

Egypt e-Signature
Greece e-Delivery
Kazakhstan Pharmaceutical Traceability System
Poland Whitelist
Portugal QR & ATCUD Code
Romania e-Transport
Turkey PanoSign (Digital Signature Platform)
Turkey e-Bank
Turkey e-Accounting Receipt
Turkey e-Declaration
Turkey e-Inventory
Turkey e-Note of Expenses
Turkey e-Producer Receipt
Turkey e-Reconciliation
Turkey e-Waybill
Turkey VAT Number Validation
VIES

Upcoming Roadmap



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Thank you



+90 212 909 1664



snitechnology.net



[snitechnology](https://www.linkedin.com/company/snitechnology)



contact@snitechnology.net